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#### President's Message to Shareholders:

Jeff Davis Bancshares' subsidiary, JD Bank had a good year in 2017. One that can be defined as "transitional." Several moves were made by Executive Management to begin the transition to a larger company that can take advantage of efficiencies afforded by a larger balance sheet. Being a bigger sized bank creates efficiencies due to spreading fixed costs among more assets. However, before we can get bigger, Executive Management realized we had to get better first and has adopted the following philosophy; "Get Better to Get Bigger." We knew we needed to improve our operations, our efficiencies, our policies, our procedures, our staffing, our training, our products and services in order to get bigger. This has been the path we focused on in 2017 and will continue in 2018.

In order to get bigger, additional capital was raised in January of 2017. The Company issued \$17.5 million of subordinated debt and sent \$14 million of that down to the Bank where it strengthens the capital level on the balance sheet for the next 10 years. This additional capital will allow the Company to either acquire another Community Bank, as we did in 2012, or hire an experienced lending team in one of our markets, which we did in 2014, to organically grow the balance sheet. This strategy was approved by the Board of Directors of the Company at its Strategic Planning session on December 1, 2017. Both methods of growth are being considered during the first quarter of 2018 and the most favorable option will be pursued.

In order to create a strong foundation for growth, we began the process of completely reorganizing our Lending area. A complete rewrite of our Lending Policy, including new procedures and training was accomplished in 2017. Our Lenders are now operating under a lending policy that gives firm direction without redundancy, ambiguity and convoluted procedures that were part of our old processes and policies. We also began the process of analyzing our workflows in the generation of loans, including Commercial, Mortgage and Consumer. New workflows have been and are still being created which will result in further efficiencies and significant costs savings. This transition of our lending area was led by our Chief Banking Officer and will set a foundation for a strong asset base as we grow our loans going forward for many years.

In an effort to get better before getting bigger, the Bank reorganized our Compliance Department into a new Risk Management Department. A Compliance Attorney was hired and several other departments were moved into the Risk Management area including Special Assets, Information Security, Loan Review and Fraud/Security. Existing areas of Bank Secrecy Act and Community Reinvestment Act remain under Risk Management. With so much emphasis by our Regulators on these areas and the ever growing volume of regulations, creating and strengthening this area of the Bank is vital to the Bank getting bigger.

The Bank's Information Technology area also went through a major transition in 2017. Executive Management made a decision in 2016 that we would go from an in-house computer system to having these services outsourced. With cyber-security becoming a huge issues, as well as disaster recovery and the higher costs associated with an in-house system, the Bank outsourced our computer system to our software vendor Fiserv's data center in the state of Iowa in October of 2017. This move also created some efficiencies due to the fact that we no longer needed Computer Operators on staff to run our new system. More importantly, this move to a data center will also allow our IT Director and the remaining staff to change their focus from running an in-house computer system to fully supporting Executive Management achieve the Bank's goals necessary to efficiently run a large Community Bank. This support is vital to making the Bank better so that we can get bigger.

While focusing on the operational side the Bank, Executive Management continued to pursue growth and profitability within our existing markets. The Acadiana Market, although currently not in a growth mode due to Oil and Gas Industry issues, still continues to play heavily into our future growth plans for the Bank. Our Opelousas Loan Production Office continued to grow and increased its contribution to our profitability in 2017 and a decision was made to construct a full service branch facility in Opelousas. That office will open in the first quarter of 2018 and will be profitable from the first day of operations. There are continued opportunities in the Acadiana market due to bank mergers, as well as a large competitor having regulatory issues which has created some chaos within their organization. Although, we never like to see any bank go through these types of issues, it does create opportunities for JD Bank to hire experienced and qualified talent and acquire profitable clients. We will continue to pursue these opportunities.

Our primary market, the Lake Charles MSA, continues to see growth due to the large capital expenditures that several of the petro-chemical plants are going through at the current time and projected out for several more years. Also, several new plants are being built for the export of liquefied natural gas. We continue to see strong demand in the housing area due a shortage of units due to the population growth from these plant expansions. The Bank's Secondary Market Mortgage Department, which was completely revamped in 2017, experienced a good year in 2017 and is projected for an even better year in 2018 due to the housing growth.

Total assets for our Company on December 31, 2017 were \$869,364,261 which was an increase from 2016 levels which were \$806,277,062. The primary reason for this growth had to do with a restructure of the balance sheet due to the issuance of \$17.5 million in subordinated debt in January of 2017. Total loan growth was minimal with 2017 balances being \$599,306,776, which is less the allowances for loan losses at \$6,691,315 compared to 2016 net loan balances being \$598,521,376. Total deposits on December 31, 2017 were \$733,148,034 which is an \$8 million growth from end of year 2016. Net income for 2017 was \$6,214,077 compared to net income in 2016 of \$4,239,971. Earnings per share increased from \$2.73 in 2016 to \$4.00 in 2017.

Our Company was able to continue its long history of paying dividends to our Shareholders in 2017. We returned \$3,421,000 to the owners of our Company in 2017 which not only gives our Shareholders a strong return on their investment, but rewards them for the confidence they have shown throughout the years in Jeff Davis Bancshares. Of course, any future declarations and payment of dividends will be based on the required capital levels and cash flow needs of the Company as well as future earnings.

Both JD Bank and Jeff Davis Bancshares are positioned for continued conservative growth in 2018. We expect profits to continue as we realize the efficiencies of the changes implemented by Executive Management as well as the effects of the Trump Administration's recently passed tax reductions on corporations and individuals. As mentioned earlier, there will be opportunities in the markets we serve and we fully expect to take advantage of these when they occur, just like we have done in the past. Executive Management will not lose sight of our mission statement as we seek these opportunities which is; "The mission of JD Bank is to create value for our customers, employees, stockholders and communities. Through our professional and personal relationships with the people we serve, we encourage, facilitate and help to build and sustain strong communities."

Recognizing that our Employees are our greatest asset, the Board of Directors decided to reward all non-Executive employees with a \$1,000 bonus and also increase our starting wage to \$13.00 per hour as a

direct result of the previously mentioned tax reduction implemented in 2018. Our commitment to our employees is we work hard to provide an environment where each can grow and prosper, train, learn and contribute, so individual success is aligned with our clients, communities and company success. Our employees are key to the strategy of the Bank which is we must "Get Better to get Bigger."

As we begin our 71<sup>st</sup> year of operations, we want to thank you, our Shareholders for the continued confidence and investment you have made in our Company. Management will once again, continue to strive to provide you a return on your investment as well as increase the value of your holdings in our Company.

Boyd R. Boudreaux President & CEO

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# JEFF DAVIS BANCSHARES, INC. CONSOLIDATED FINANCIAL HIGHLIGHTS (in thousands)

	2017	2016	Change
Deposits and Repurchase Agreements	\$ 733,525	\$ 725,579	1.10%
Loans (Net)	599,307	598,521	0.13%
Net Income	6,214	4,240	46.56%
Equity Capital	76,490	73,832	3.60%
Dividends Declared	3,421	3,421	0.00%

FIVE YEAR FINANCIAL REVIEW (in thousands, except per share amounts)

	2017	2016	2015	2014	2013
Assets and Liabilities at Year End		<u> </u>			
Total Assets	\$ 869,364 \$	806,277 \$	799,068 \$	777,403 \$	729,420
Loans (Net)	599,307	598,521	582,606	495,469	403,310
Investments Available-for-Sale (AFS)	141,512	77,368	104,277	148,305	230,755
(Fair Value)	,	Ź	,	,	,
Investments Held-to-Maturity (HTM)	24,048	26,512	23,540	27,452	0
(at Amortized Cost)	Ź	Ź	,	,	
Other Stocks, at Cost	8,260	6,273	7,510	5,880	5,901
Stockholders' Equity					
Common Stock	\$ 9,720 \$	9,720 \$	9,750 \$	9,750 \$	9,750
Surplus	3,598	3,598	3,598	3,598	3,598
Undivided Profits	63,166	60,375	59,749	57,398	53,753
Accumulated Other Comprehensive Income (Loss)	6	139	2,762	3,060	1,304
Note Receivable on Commmon Stock	-	-	-	-	(29)
Treasury Stock	-	-	(223)	(223)	(223)
Total Stockholders' Equity	\$ 76,490 \$	73,832 \$	75,636 \$	73,583 \$	68,153
Earnings for the Year					
Consolidated Net Income	\$ 6,214 \$	4,240 \$	5,773 \$	7,040 \$	6,409
Net Interest Income	32,135	32,208	31,156	28,151	26,825
Non Interest Income	9,024	8,019	9,902	10,730	7,228
Non Interest Expense	31,952	32,559	31,716	29,299	25,743
Cash Dividends	3,421	3,421	3,421	3,395	3,307
Per Share Data					
Net Income	\$ 4.00 \$	2.73 \$	3.71 \$	4.52 \$	4.12
Cash Dividends	2.20	2.20	2.20	2.18	2.12
Book Value at Year-end	49.19	47.48	48.48	47.17	43.69
Return on Average Assets	0.80 %	0.51 %	0.70 %	0.93 %	0.91 %
Return on Equity	8.12 %	5.74 %	7.63 %	9.57 %	9.40 %





#### **INDEPENDENT AUDITORS' REPORT**

To the Stockholders and Board of Directors of Jeff Davis Bancshares, Inc. and Subsidiaries Jennings, Louisiana

#### Report on the Financial Statements

We have audited the accompanying consolidated financial statements of Jeff Davis Bancshares, Inc. and its Subsidiaries which comprise the consolidated balance sheets as of December 31, 2017 and 2016, and the related consolidated statements of operations, comprehensive income, changes in stockholders' equity, and cash flows for each of the years during the three year period ended December 31, 2017, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the consolidated financial statements referred to on the previous page present fairly, in all material respects, the consolidated financial position of Jeff Davis Bancshares, Inc. and its Subsidiaries as of December 31, 2017 and 2016, and the consolidated results of their operations and their cash flows for each of the years during the three year period ended December 31, 2017, in accordance with accounting principles generally accepted in the United States of America.

Baton Rouge, Louisiana

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March 5, 2018

# CONSOLIDATED BALANCE SHEETS DECEMBER 31, 2017 AND 2016

#### ASSETS

	2017	2016		
<u>ASSETS</u>				
Cash and due from banks	\$ 25,813,353	\$ 35,328,433		
Interest bearing deposits in other banks	20,499,239	11,550,000		
Securities available-for-sale	141,511,731	77,367,571		
Securities held to maturity	24,047,885	26,512,037		
Other stocks, at cost	8,259,637	6,272,567		
Loans, less allowances for loan losses of				
\$6,691,315 and \$6,358,630 at December 31, 2017 and 2016, respectively	599,306,776	598,521,376		
Accrued interest receivable	2,892,462	2,743,006		
Bank premises and equipment, net	25,802,498	27,774,785		
Other real estate owned	1,455,803	927,552		
Goodwill and other intangibles	4,500,703	4,661,299		
Life insurance contracts	13,083,324	12,779,527		
Other assets	2,190,850	1,838,909		
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Total Assets	\$ 869,364,261	\$ 806,277,062		

#### LIABILITIES AND STOCKHOLDERS' EQUITY

LIABILITIES	2017	2016
Deposits		
Deposit accounts, non-interest bearing	\$ 261,538,348	\$ 253,940,000
Deposit accounts, interest bearing	471,609,686	470,821,657
	733,148,034	724,761,657
Securities sold under repurchase agreements	377,255	816,864
Other borrowed funds	38,489,416	3,719,814
Accrued interest payable	578,077	63,008
Accrued expenses and other liabilities	2,361,800	2,228,040
Subordinate debentures	17,064,384	, , -
Dividends payable	855,336	855,336
Total liabilities	792,874,302	732,444,719
STOCKHOLDERS' EQUITY Common stock; \$6.25 par value; 3,072,000 shares authorized;		
1,555,156 shares issued and outstanding at December 31, 2017 and 2016	9,719,725	9,719,725
Additional paid-in-capital	3,598,000	3,598,000
Retained earnings	63,165,825	60,375,347
Accumulated other comprehensive income	6,409	139,271
	76,489,959	73,832,343
Total stockholders' equity	76,489,959	73,832,343
Total Liabilities and Stockholders' Equity	\$ 869,364,261	\$ 806,277,062

### CONSOLIDATED STATEMENTS OF OPERATIONS FOR THE YEARS ENDED DECEMBER 31, 2017, 2016, AND 2015

		2017		2016		2015
INTEREST INCOME						
Interest and fees on loans	\$ 3	31,553,206	\$	31,327,917	\$	29,289,036
Investment securities:	Ψ.	71,333,200	Ψ	31,327,717	Ψ	27,207,030
Taxable		2,341,114		1,365,465		1,861,096
Non-taxable		2,060,119		2,149,761		2,623,939
Federal funds sold and		_,,		_,, ,, , -		_,===,===
interest bearing deposits in other banks		70,529		39,716		11,793
Total interest income		36,024,968		34,882,859		33,785,864
INTEREST EXPENSE		2.742.465		2 ((4 249		2 (17 (70
Interest on deposits		2,742,465		2,664,348		2,617,678
Interest on subordinated notes		1,142,076		=		-
Interest on federal funds purchased and securities		5 405		10.010		12 222
sold under repurchase agreement  Total interest expense	-	5,495 3,890,036		10,810 2,675,158		12,332 2,630,010
Total interest expense		3,890,030	-	2,073,138		2,030,010
NET INTEREST INCOME	3	32,134,932		32,207,701		31,155,854
Provision for loan losses		942,000		2,454,100		2,057,800
NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES		31,192,932		29,753,601	_	29,098,054
NONINTEREST INCOME						
Service charges and fees on deposit accounts		8,118,480		7,997,171		7,755,428
Trust department income		440,457		707,951		886,876
Other income (loss)		465,331		(686,473)		1,259,384
		9,024,268		8,018,649		9,901,688

#### <u>CONSOLIDATED STATEMENTS OF OPERATIONS</u> <u>FOR THE YEARS ENDED DECEMBER 31, 2017, 2016, AND 2015</u>

	2017		2016		 2015
NONINTEREST EXPENSES					
Salaries and employee benefits	\$	16,770,806	\$	17,277,518	\$ 16,925,846
Occupancy expenses		2,533,037		2,523,067	2,332,953
Other operating expenses		12,648,450		12,758,773	12,457,348
		31,952,293		32,559,358	 31,716,147
INCOME BEFORE INCOME TAX EXPENSE		8,264,907		5,212,892	7,283,595
Income tax expense		2,050,830		972,921	 1,510,841
NET INCOME	\$	6,214,077	\$	4,239,971	\$ 5,772,754
Per common share data:					
Earnings	\$	4.00	\$	2.73	\$ 3.71
Average number of shares outstanding		1,555,156		1,555,156	 1,557,443

#### CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE YEARS ENDED DECEMBER 31, 2017, 2016, AND 2015

	2017		2016		 2015
NET INCOME	\$	6,214,077	\$	4,239,971	\$ 5,772,754
OTHER COMPREHENSIVE INCOME (LOSS) Unrealized gains on securities: Unrealized holdings gains (losses) arising during the period, net of tax of \$80,562, (\$725,178),					
and \$50,782 respectively  Less: reclassification adjustments for gains included in net income, net of tax of \$130,486,		118,178		(1,448,174)	53,877
\$605,151 and \$181,094 respectively Total other comprehensive loss		(253,295) (135,117)		(1,174,702) (2,622,876)	(351,534) (297,657)
TOTAL COMPREHENSIVE INCOME	\$	6,078,960	\$	1,617,095	\$ 5,475,097

#### <u>CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY</u> <u>FOR THE YEARS ENDED DECEMBER 31, 2017, 2016, AND 2015</u>

	Treasur	y Stock	Common Stock		
	Shares	Amount	Shares	Amount	
Balance at December 31, 2014	(4,844)	\$ (222,705)	1,560,000	\$ 9,750,000	
Net income	-	-	-	-	
Other Comprehensive Income	-	-	-	-	
Dividends on common stock, \$.55 per share		<u> </u>			
Balance at December 31, 2015	(4,844)	(222,705)	1,560,000	9,750,000	
Net income	-	-	-	-	
Reclassification of Treasury Stock	4844	222,705	(4,844)	(30,275)	
Other Comprehensive Income (Loss)	-	-	-	-	
Dividends on common stock, \$.55 per share					
Balance at December 31, 2016	-	-	1,555,156	9,719,725	
Net income	-	-	-	-	
Reclassification to eliminate disproportionate tax effect (Note 9)	-	-	-	-	
Other Comprehensive Income (Loss)	-	-	-	-	
Dividends on common stock, \$.55 per share					
Balance at December 31, 2017		\$ -	1,555,156	\$ 9,719,725	

Additional Paid-in-Capital	Retained Earnings	Accumulated Other Comprehensive Income	Total
\$ 3,598,000	\$ 57,397,740	\$ 3,059,804	\$ 73,582,839
-	5,772,754	-	5,772,754
-	-	(297,657)	(297,657)
	(3,421,344)	<u> </u>	(3,421,344)
3,598,000	59,749,150	2,762,147	75,636,592
-	4,239,971	-	4,239,971
-	(192,430)	-	-
-	-	(2,622,876)	(2,622,876)
	(3,421,344)		(3,421,344)
3,598,000	60,375,347	139,271	73,832,343
-	6,214,077	-	6,214,077
-	(2,255)	2,255	-
-	-	(135,117)	(135,117)
	(3,421,344)		(3,421,344)
\$ 3,598,000	\$ 63,165,825	\$ 6,409	\$ 76,489,959

#### CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2017, 2016, AND 2015

	2017		 2016		2015
CASH FLOWS FROM OPERATING ACTIVITIES					
Net income	\$	6,214,077	\$ 4,239,971	\$	5,772,754
Adjustments to reconcile net income to					
net cash provided by operating					
activities:					
Depreciation		2,533,037	2,523,067		2,332,953
Provision for loan losses		942,000	2,454,100		2,057,800
Non-cash change in cash surrender value of life insurance		(303,797)	(324,745)		(322,161)
Write-down of other real estate		201,374	33,052		22,719
Premium amortization, net		1,472,827	732,752		1,055,979
Amortization of goodwill and core deposit intangible		160,596	160,596		160,596
Deferred income taxes		(384,542)	53,723		53,723
Loss (Gain) on sales of other real estate and property		(18,307)	23,758		(17,787)
Gain on sales of bank premises and equipment		(328,495)	-		-
Gain on the sale of securities		(36,378)	(1,812,788)		(522,008)
Net change in operating assets and liabilities:					
Other operating assets and liabilities		214,030	(584,201)		1,239,240
Interest receivable		(149,456)	343,906		239,134
Interest payable		515,069	 (21,101)		(64,575)
Net cash provided by operating activities		11,032,035	7,822,090		12,008,367
CASH FLOWS FROM INVESTING ACTIVITIES					
Maturities/sales of available-for-sale securities		30,308,160	79,468,122		43,285,142
Maturities of held to maturity securities		3,292,970	4,466,512		7,201,966
Purchases of available-for-sale securities		(97,854,304)	(54,234,880)		(1,630,295)
Purchases of held to maturity securities		(987,000)	(7,500,000)		(3,508,683)
Loan originations, net of principal repayments		(2,855,263)	(19,159,490)		(89,487,509)
Net decrease (increase) in interest bearing deposits in other banks		(8,949,239)	(10,375,000)		24,125,000
Purchases of bank premises and equipment		(1,550,501)	(2,924,294)		(3,493,486)
Proceeds from sales of bank premises and equipment		1,318,246	-		-
Proceeds from sales of other real estate and property		416,545	 110,022		248,006
Net cash used in investing activities		(76,860,386)	 (10,149,008)		(23,259,859)

#### <u>CONSOLIDATED STATEMENTS OF CASH FLOWS</u> <u>FOR THE YEARS ENDED DECEMBER 31, 2017, 2016, AND 2015</u>

	 2017	 2016	2015
CASH FLOWS FROM FINANCING ACTIVITIES			
Net increase in deposits	\$ 8,386,377	\$ 17,317,504	\$ 6,927,075
Net increase (decrease) in other borrowed funds			
and repurchase agreements	34,329,992	(6,227,715)	12,719,679
Payment of dividends	(3,421,344)	(3,421,344)	(3,421,344)
Proceeds from issuance of subordinate debentures	17,500,000	-	-
Payment of debenture costs	 (481,754)	 	 -
Net cash provided by financing activities	56,313,271	 7,668,445	16,225,410
Net (decrease) increase in cash and cash equivalents	(9,515,080)	5,341,527	4,973,918
Cash and cash equivalents - beginning of year	 35,328,433	 29,986,906	 25,012,988
Cash and cash equivalents - end of year	\$ 25,813,353	\$ 35,328,433	\$ 29,986,906
Supplemental disclosures of cash flow information:			
Cash paid for interest	\$ 3,374,967	\$ 2,696,259	\$ 2,694,585
Cash paid for income taxes	\$ 2,462,417	\$ 1,450,605	\$ 1,413,253

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Summary of significant accounting policies

The accounting and reporting policies of Jeff Davis Bancshares, Inc. (the Company) and its Subsidiaries conform to the accounting principles generally accepted in the United States of America and the prevailing practices within the banking industry. A summary of significant accounting policies is as follows:

#### Basis of presentation

The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries, JD Bank (the "Bank") and JD Bank Insurance, LLC (formerly JD Prime Financial Services, LLC), the owner of an insurance agency. All significant intercompany accounts and transactions have been eliminated. Assets held in an agency or fiduciary capacity are not assets of the Bank and, accordingly, are not included in the accompanying consolidated financial statements. The Company operates as a community bank in southern Louisiana.

#### Nature of operations

The Bank provides a variety of banking services to individuals and businesses primarily in and around Southwest Louisiana. The Bank's primary deposit products are demand deposits, savings deposits, and certificates of deposits, and its primary lending products are commercial, business, real estate, and consumer loans.

#### Comprehensive income

Comprehensive income includes net earnings and other comprehensive income (loss) which, in the case of the Company, includes only unrealized gains and losses on securities available-for-sale, net of tax.

#### Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The determination of the adequacy of the allowance for loan losses is based on estimates that are particularly susceptible to significant changes in the economic environment and market conditions. In connection with the determination of the estimated losses on loans, management obtains independent appraisals for significant collateral.

The Bank's loans are generally secured by specific items of collateral including real property, consumer assets, and business assets. Although the Bank has a diversified loan portfolio, a substantial portion of its debtors' ability to honor their contracts is dependent on local economic conditions and the real estate industry.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Summary of significant accounting policies (continued)

#### <u>Use of estimates</u> (continued)

While management uses available information to recognize losses on loans, further reductions in the carrying amounts of loans may be necessary based on changes in local economic conditions. In addition, regulatory agencies, as an integral part of their examination process, periodically review the estimated losses on loans. Such agencies may require the Bank to recognize additional losses based on their judgments about information available to them at the time of their examination. Because of these factors, it is reasonably possible that the estimated losses on loans may change materially in the near term. However, the amount of the change that is reasonably possible cannot be estimated.

Other estimates that are susceptible to significant change in the near term relate to the determination of the valuation of deferred tax assets, other-than-temporary impairments of securities, and the fair value of financial instruments.

#### Interest bearing deposits in other banks

Interest bearing deposits in other banks mature within one year and are carried at cost, which approximates market.

#### Securities

Securities are accounted for in accordance with applicable guidance contained in the Accounting Standards Codification (ASC) which requires the classification of securities into one of three categories: trading, available-for-sale, or held-to-maturity.

Management determines the appropriate classification of debt securities at the time of purchase and reevaluates this classification periodically. Trading account securities are held for resale in anticipation of short-term market movements. Debt securities are classified as held-to-maturity when the Company has the positive intent and ability to hold the securities to maturity. Securities not classified as held-tomaturity or trading are classified as available-for-sale. The Company had no significant trading account securities during the three years ended December 31, 2017. Held-to-maturity securities are stated at amortized cost. Available-for-sale securities are stated at fair value, with unrealized gains and losses, net of income taxes, reported as other comprehensive income until realized.

The Financial Accounting Standards Board (FASB) issued accounting guidance related to the recognition and presentation of other-than-temporary impairment. The accounting guidance specifies that (a) if a Company does not have the intent to sell a debt security prior to recovery and (b) it is more likely than not that it will not have to sell the debt security prior to recovery, the security would not be considered other-than-temporarily impaired unless there is a credit loss. When an entity does not intend to sell the security, and it is more likely than not, the entity will not have to sell the security before recovery of its cost basis, it will recognize the credit component of an other-than-temporary impairment of a debt security in earnings and the remaining portion in other comprehensive income. For held-to-maturity debt securities, the amount of an other-than-temporary impairment recorded in other comprehensive income for the noncredit portion of a previous other-than-temporary impairment should be amortized prospectively over the remaining life of the security on the basis of the timing of future estimated cash flows of the security.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Summary of significant accounting policies (continued)

#### Securities (continued)

The amortized cost of debt securities classified as held-to-maturity or available-for-sale is adjusted for amortization of premiums and accretion of discounts to maturity or, in the case of mortgage-backed securities, over the estimated life of the security. Amortization, accretion, and interest are included in interest income on securities. Gains and losses on the sale of securities are recorded on the trade date and are determined using the specific-identification method.

#### Derivative instruments

The Company recognizes all derivatives as either assets or liabilities in the Company's consolidated balance sheets and measures those instruments at fair value. If certain conditions are met, a derivative may be specially designated as a hedge. The accounting for changes in the fair value of a derivative depends on the intended use of the derivative and the resulting designation. The Company is not currently engaged in any activities with derivatives.

#### Loans

The Company grants commercial, real estate, and consumer loans to customers. A substantial portion of the loan portfolio is represented by loans in Southwest Louisiana. The ability of the Company's creditors to honor their contracts is dependent upon the real estate and general economic conditions in this area.

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off are reported at their outstanding principal adjusted for any charge-offs, the allowance for loan losses, and any unamortized deferred fees or costs on originated loans. Unearned discount relates principally to consumer installment loans. Interest on loans is credited to operations based on the unpaid principal amount outstanding using methods that approximate the interest method.

The Company follows the accounting guidance on sales of financial assets, which includes participating interests in loans. For loan participations that are structured in accordance with this guidance, the sold portions are recorded as a reduction of the loan portfolio. Loan participations that do not meet the criteria are accounted for as secured borrowings. Application of this guidance also delays the accounting recognition for sales of the guaranteed portions of SBA loans for 90 days.

Certain loan origination fees and certain direct origination costs are deferred and recognized as an adjustment to the yield on the related loan. Interest on loans is recorded to income as earned. The accrual of interest on impaired loans is discontinued when, in management's opinion, the borrower may be unable to meet payments as they become due. Past due status is based on the contractual terms of the loan. All unpaid accrued interest is reversed and payments subsequently received are applied first to principal. Interest income is recorded after principal has been satisfied and as payments are received. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Summary of significant accounting policies (continued)

#### Loans (continued)

The Company considers a loan to be impaired when, based upon current information and events, it believes it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. The Company's impaired loans include troubled debt restructurings, and performing and non-performing major loans for which full payment of principal or interest is not expected. Non-major homogenous loans, which are evaluated on an overall basis, generally include all loans under \$100,000. The Company calculates an allowance required for impaired loans based on the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's observable market price or the fair value of its collateral. If the recorded investment in the impaired loan exceeds the measure of fair value, a valuation allowance is required as a component of the provision for loan losses. Changes to the valuation allowance are recorded as a component of the provision for loan losses.

#### Allowance for loan losses

The allowance for loan losses is a valuation allowance available for losses incurred on loans. All losses are charged to the allowance for loan losses when the loss actually occurs or when a determination is made that a loss is likely to occur. Recoveries are credited to the allowance at the time of recovery. Periodically, during the year, management estimates the likely level of existing losses to determine whether the allowance for loan losses is adequate to absorb reasonably anticipated losses in the existing portfolio. Management also evaluates the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral, and prevailing economic conditions.

This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available. Based on these estimates, an amount is charged to the provision for loan losses and credited to the allowance for loan losses in order to adjust the allowance to a level determined to be adequate to absorb existing losses. It should be understood that estimates of loan losses involve an exercise of judgment. While it is possible that in particular periods the Bank may sustain losses which are substantial relative to the allowance for loan losses, it is the judgment of management that the allowance for loan losses reflected in the consolidated balance sheets is adequate to absorb probable losses in the existing loan portfolio.

The allowance consists of allocated and general components. The allocated component relates to loans that are classified as impaired. For these loans that are impaired, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan. The general component covers non-classified loans and is based on historical loss experience adjusted for qualitative factors.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Summary of significant accounting policies (continued)

#### **Troubled Debt Restructurings**

In situations where, for economic or legal reasons related to a borrower's financial difficulties, the Bank grants a concession for other than an insignificant period of time to the borrower that the Bank would not otherwise consider, the related loan is classified as a troubled debt restructuring (TDR). The Bank strives to identify borrowers in financial difficulty early and work with them to modify to more affordable terms before their loan reaches nonaccrual status. These modified terms may include rate reductions, principal forgiveness, payment forbearance and other actions intended to minimize the economic loss and to avoid foreclosure or repossession of the collateral. In cases where the Bank grants the borrower new terms that provide for a reduction of either interest or principal, the Bank measures and records any impairment on the restructuring as previously noted for impaired loans.

#### Bank premises and equipment

Bank premises and equipment are stated at cost less accumulated depreciation, which is computed using straight-line and accelerated methods over the estimated useful lives of the assets, which range from 3 to 32 years.

#### Other real estate owned

Other real estate owned is reported at the lower of cost or fair value at the date of foreclosure. Any write-downs based on the asset's fair value at the date of acquisition are charged to the allowance for loan losses. After foreclosure, valuations are periodically performed by management and the real estate is carried at the lower of carrying amount or fair value less cost to sell. Real estate and other property acquired in lieu of loan balances, net of an appropriate reserve for possible losses, are included in the accompanying consolidated balance sheet. Operating expenses of such properties, net of related income, are included in other operating expenses. Gains and losses on their disposition are included in other operating income.

#### Intangible Assets

The Company has no intangible assets having indefinite lives other than goodwill. Intangible assets, such as core deposit intangibles, with determinable useful lives are amortized over their respective useful lives. Goodwill does not require amortization, but it is subject to a periodic impairment test. The Company has performed impairment tests on its goodwill and determined that the there is no impairment at December 31, 2017 or 2016.

#### Credit related financial information

In the ordinary course of business, the Company has entered into commitments to extend credit, including commercial letters of credit and standby letters of credit. Such financial instruments are recorded when they are funded.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Summary of significant accounting policies (continued)

#### Statements of cash flows

The Company has defined cash equivalents as the amount in the consolidated balance sheet caption "Cash and Due from Banks" and "Federal Funds Sold," if any exist at year-end.

#### Life insurance contracts

Life insurance contracts represent single premium life insurance contracts on the lives of certain officers of the Company. The Company is the owner of these policies, which were purchased in 2003 for \$4,000,000, 2007 for \$1,725,000, 2010 for \$1,000,000 and in 2014 for \$4,000,000 as a vehicle to fund split dollar endorsement plans. These contracts are reported at their cash surrender value and changes in the cash surrender value are included in other income and amounted to \$303,797, \$324,745, and \$322,161 in 2017, 2016, and 2015, respectively.

#### Income taxes

Income taxes are accounted for under the asset and liability method. Under the asset and liability method, deferred tax assets and liabilities are recognized for the estimated future tax consequences attributable to the differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income as part of income tax expense or benefit for the period that includes the enactment date. As a result of the enactment in 2017 of Tax Cuts and Jobs Act ("Act"), deferred tax assets and liabilities have been measured as of December 31, 2017 using the 21% corporate rate set forth in the Act. The impact on net income is set forth in Note 9, Income Taxes.

In accordance with current accounting guidance contained in ASC 740, the impact of the remeasurement of the deferred tax effects of items reported in accumulated other comprehensive income ("AOCI") is recorded through income tax expense, not through other comprehensive income ("OCI"). This creates a disproportionate tax effect in AOCI as the recorded deferred tax assets or liabilities related to an item reported in AOCI no longer equals the tax effect included in AOCI for that item. Accordingly, in February of 2018, the FASB issued a narrow-scope amendment to the FASB Codification that eliminates the disproportionate tax effect by requiring such effect to be reclassified from AOCI to retained earnings in financial statements that have not yet been issued. The amount of reclassification is the difference between the amount initially charged or credited directly to OCI at the previously enacted tax rate and the amount that would have been charged or credited using the newly enacted 21% rate. The Company has chosen to reflect the reclassification in the accompanying December 31, 2017 financial statements.

The Company follows the accounting guidance related to accounting for uncertainty in income taxes, which sets out a consistent framework to determine the appropriate level of tax reserves to maintain for uncertain tax positions.

Deferred tax assets are recognized if it is more likely than not, based on the technical merits, that the tax position will be realized or sustained upon examination. The term more likely than not means a likelihood of more than 50 percent.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Summary of significant accounting policies (continued)

#### <u>Income taxes</u> (continued)

A tax position that meets the more-likely-than-not recognition threshold is initially and subsequently measured as the largest amount of tax benefit that has a greater than 50 percent likelihood of being realized upon settlement with a taxing authority that has full knowledge of all relevant information. The determination of whether or not a tax position has met the more-than-likely-than-not recognition threshold considers the facts, circumstances, and information available at the reporting date and is subject to management's judgment. Deferred tax assets are reduced by a valuation allowance, if based on the weight of evidence available, it is more likely than not that some portion or all of deferred tax asset will not be realized.

The Company recognizes interest and penalties on income taxes as a component of income tax expense.

#### Earnings per share

Basic earnings per share represents income available to common shareholders divided by the weighted-average number of common shares outstanding during the period.

#### Postretirement Benefits

The Company adopted accounting guidance related to postretirement benefits for certain employees. The Company has effectively agreed to maintain a life insurance policy during the employees' retirement.

#### Reclassification

Certain amounts in the prior year consolidated financial statements have been reclassified to conform with the current year presentation.

#### 2. Cash and due from banks

The Bank is required to maintain certain cash balances relating to its deposit liabilities. This requirement is ordinarily satisfied by cash on hand.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 3. Investment securities

Debt and equity securities have been classified in the balance sheets according to management's intent. The amortized cost and estimated fair value of securities classified as available-for-sale at December 31, 2017, consisted of the following:

			Gross		Gross	
	Amortized	Unrealized			Unrealized	Fair
	 Cost		Gains		Losses	 Value
Mortgage-backed securities States and political	\$ 106,077,663	\$	410,384	\$	(1,289,994)	\$ 105,198,053
subdivisions	33,512,381		838,558		(66,113)	34,284,826
Corporate Bonds	 2,016,697		17,602		(5,447)	 2,028,852
Totals	\$ 141,606,741	\$	1,266,544	\$	(1,361,554)	\$ 141,511,731

At December 31, 2017, the Company held no securities of any single issuer (excluding the U.S. government and federal agencies) with a book value that exceeded 10% of stockholders' equity.

Securities classified as held-to-maturity at December 31, 2017, consisted of the following:

		Gross	Gross	
	Amortized	Unrealized	Unrealized	Fair
	Cost	Gains	Losses	Value
States and political				
subdivisions	<u>\$ 24,047,885</u>	<u>\$ 130,527</u>	<u>\$ (36,846)</u>	<u>\$ 24,141,566</u>

Securities classified as available-for-sale at December 31, 2016, consisted of the following:

	 Amortized Cost	 Gross Unrealized Gains	 Gross Unrealized Losses	 Fair Value
Mortgage-backed securities States and political	\$ 47,308,541	\$ 506,909	\$ (1,449,294)	\$ 46,366,156
subdivisions Totals	\$ 30,007,205 77,315,746	\$ 1,074,088 1,580,997	\$ (79,878) (1,529,172)	\$ 31,001,415 77,367,571

During 2014, the Company transferred securities with a fair value of approximately \$27,452,000 from the available-for-sale category to the held-to-maturity category. As of December 31, 2017 and 2016, approximately \$93,700 and \$159,200, respectively, of unrealized gains are included in other comprehensive income and will be amortized over the remaining life of the security as an adjustment of yield.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 3. <u>Investment securities</u> (continued)

Securities classified as held-to-maturity at December 31, 2016, consisted of the following:

		Gross	Gross	
	Amortize	d Unrealized	Unrealized	Fair
	Cost	Gains	Losses	 Value
States and political				
subdivisions	\$ 26,512	<u>2,037</u> \$ 175,980	\$ (16,788)	\$ 26,671,229

The amortized costs and estimated market values of debt securities at December 31, 2017, by contractual maturity, are shown below. Actual maturities may differ from contractual maturities because borrowers have the right to call or prepay obligations with or without call or prepayment penalties.

Available-for-Sale:	Amortized Cost	Fair <u>Value</u>
Within one year Greater than one but within five years Greater than five but within ten years Greater than ten years	\$ 824,451 4,904,520 14,049,164 121,828,606 \$ 141,606,741	\$ 831,702 4,924,287 14,324,667 121,431,075 \$ 141,511,731
Held-to-Maturity:  Within one year Greater than one but within five years Greater than five but within ten years Greater than ten years	Amortized Cost \$ 1,891,899 8,466,572 7,730,626 5,958,788 \$ 24,047,885	

Investment securities with carrying values of approximately \$2,484,000 and \$2,858,000 at December 31, 2017 and 2016, respectively, were pledged to secure public deposits and securities sold under repurchase agreements and for other purposes as required or permitted by law. At December 31, 2017, JD Bank also has a \$75,000,000 fluctuating balance letter of credit with Federal Home Loan Bank of Dallas for the purpose of securing public funds, of which, \$74,115,000 was pledged.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 3. <u>Investment securities</u> (continued)

Information pertaining to securities with gross unrealized losses at December 31, 2017, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, follows:

#### Available-for-sale:

		Less	than twelve 1	nonth	S		Over twelve months					
	Number of		Gross Unrealized		F.: W-1		Number of		Gross Unrealized		F.: W.1	
M	Securities	_	Losses		Fair Value	_	Securities		Losses		Fair Value	
Mortgage-backed Securities State and political	12	\$	(221,830)	\$	30,895,739		21	\$	(1,068,164)	\$ 2	29,499,899	
Subdivisions	8		(18,995)		2,584,927		2		(47,118)		884,274	
Corporate Bonds	1		(5,447)		761,250		0				<u> </u>	
Totals	21	<u>\$</u>	(246,272)	<u>\$</u>	34,241,916		23	\$	(1,115,282)	<u>\$ 3</u>	30,384,173	
Held-to-maturity:												
		Less	than twelve i	nonth	S			Ove	er twelve mon	ths		
	Number		Gross				Number		Gross		_	
	of		Unrealized				of		Unrealized			
	Securities		Losses		Fair Value		Securities		Losses		Fair Value	
State and political		_										
Subdivisions	15	\$	(33,933)	\$	2,724,960	=	2	\$	(2,913)	\$	214,926	

Information pertaining to securities with gross unrealized losses at December 31, 2016, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, follows:

#### Available-for-sale:

Subdivisions

	L	ess than twelve m	onth	S	Over twelve months					
	Number of Securities	Gross Unrealized Losses		Fair Value	Number of Securities	Uni	Gross realized osses	Fair	· Value	
Mortgage-backed Securities State and political	24	\$ (1,449,294)	\$	37,811,664	-	\$	-	\$	-	
Subdivisions Totals	11 35	(78,527) \$ (1,527,821)	\$	1,612,072 39,423,736	<u>1</u> <u>1</u>	<u>\$</u>	(1,351) (1,351)	\$	78,141 78,141	
Held-to-maturity:	L	ess than twelve m	onth	S	(	Over tv	velve month	ıs		
	Number of Securities	Gross Unrealized Losses		Fair Value	Number of Securities	Un	Gross realized Losses	Fai	r Value	
State and political				_						

<u>21</u> \$ (16,788) \$ 2,198,325

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 3. <u>Investment securities</u> (continued)

Most of these unrealized losses result from securities which were purchased at a premium in anticipation of a more stable interest rate environment. Management and the Asset/Liability Committee are continually monitoring the securities portfolio. Accordingly, management is able to effectively measure and monitor the unrealized loss position on these securities and because the Company does not intend to sell the securities and it is not more likely than not that the Company will be required to sell the investments before recovery of their amortized cost bases, the Company does not consider these securities to be other-than-temporarily impaired at December 31, 2017. Additionally, the Company believes that its premium amortization policies are appropriate and will result in a reasonable return on these investments being recorded in the statements of operations.

#### 4. Loans and allowance for loan losses

The components of loans in the consolidated balance sheets at December 31, 2017 and 2016 were as follows (in thousands):

		2017		2016
Commercial loans	\$	77,799	\$	85,285
Commercial real estate loans		242,351		240,050
Consumer loans		37,138		40,227
Residential loans		248,710		239,318
		605,998		604,880
Allowances for loan losses	(	6,691)	(	6,359)
Loans, net	\$	599,307	\$	598,521

The Bank has an established methodology to determine the adequacy of the allowance for loan losses that assesses the risks and losses inherent in the Bank's portfolio. For purposes of determining the allowance for loan losses, the Bank segments loans in its portfolio by class code. The models and assumptions the Bank uses to determine the allowance are reviewed internally to ensure that their theoretical foundation, assumptions, data integrity, computational processes, reporting practices, and end-user controls are appropriate and properly documented.

#### The Bank's Estimation Process

The Bank estimates loan losses using a 5 year weighted average historical loss percentage for all loans, which are based on historical loss percentage and estimated losses on individually evaluated impaired loans. Management then applies judgment to develop its own view of loss probability using external and internal parameters with the objective of establishing an allowance for the losses inherent for these portfolios as of the reporting date.

Substantially all of the Bank's consumer loans are secured by collateral. In order to track and measure the risk of nonperformance for these loans, the Bank periodically obtains updates of the credit scores for all loans and considers local economic factors which may affect collateral values.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 4. Loans and allowance for loan losses (continued)

Reflected in the portions of the allowance previously described is an amount for uncertainty inherent in estimates used for the allowance, which may change from period to period. This amount is the result of management's judgment of risks inherent in the portfolios, economic uncertainties, historical loss experience and other subjective factors, including industry trends, calculated to better reflect the Bank's view of risk in the loan portfolio. No single statistic or measurement determines the adequacy of the allowance for loan loss. Changes in the allowance for loan loss and the related provision expense can materially affect net income.

#### Loans by Segment

The total allowance reflects management's estimate of loan losses inherent in the loan portfolio at the balance sheet date. The Bank considers the allowance for loan losses of \$6,691,315, \$6,358,630, and \$4,795,775 adequate to cover loan losses inherent in the loan portfolio at December 31, 2017, 2016 and 2015 respectively. The following table presents by loan segment, the changes in the allowance for loan losses and the recorded investment in loans.

#### Allowance for Loan Losses and Recorded Investment in Loans For the Year Ended December 31, 2017

	Со	mmercial		ommercial eal Estate	(	Consumer	I	Residential		Total
Allowance for Loan Losses:			•							
Beginning balance Charge-offs Recoveries	\$	903,688 (76,125)	\$	1,895,918 (55,184)	\$	969,025 (465,741)	\$	2,589,999 (276,232)	\$	6,358,630 (873,282)
Provision Ending balance	\$	79,280 82,115 988,958		4,918 59,526 1,905,178		120,000 502,390 1,125,674	<u> </u>	59,769 297,969 2,671,505	<u> </u>	263,967 942,000 6,691,315
Ending allowance balance, individually evaluated for impairment	\$	44,880	\$		<u> </u>	141,935	\$	46,072	\$	232,887
Ending allowance balance, collectively evaluated for impairment		944,078		1,905,178	\$	983,739	\$	2,625,433	\$	6,458,428
Loans (in thousands):										
Ending total loan balance Ending loan balance,	\$	77,799	\$	242,351	\$	37,138	\$	248,710	\$	605,998
individually evaluated for impairment Ending loan balance,	\$	1,554	\$	678	\$	791	\$	5,612	\$	8,635
collectively evaluated for impairment	\$	76,245	\$	241,673	\$	36,347	\$	243,098	\$	597,363

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 4. Loans and allowance for loan losses (continued)

Loans by Segment (continued)

#### Allowance for Loan Losses and Recorded Investment in Loans For the Year Ended December 31, 2016

	Commercial										
	Co	mmercial	R	eal Estate		Consumer	Residential			Total	
Allowance for Loan Losses:											
Beginning balance	\$	493,351	\$	1,843,567	\$	146,152	\$	2,312,705	\$	4,795,775	
Charge-offs		(252,199)		(41,383)		(573,259)		(216,630)		(1,083,471)	
Recoveries		91,296		-		97,681		3,249		192,226	
Provision		571,240		93,734		1,298,451		490,675		2,454,100	
Ending balance	\$	903,688	\$	1,895,918	\$	969,025	\$	2,589,999	\$	6,358,630	
Ending allowance balance,											
individually evaluated for impairment	\$	189,314	\$	18,795	\$	115,165	\$	119,342	\$	442,616	
Ending allowance balance,											
collectively evaluated for impairment	\$	714,374	\$	1,877,123	\$	853,860	\$	2,470,657	\$	5,916,014	
Loans (in thousands):											
Ending total loan balance	\$	85,285	\$	240,050	\$	40,227	\$	239,318	\$	604,880	
Ending loan balance,											
individually evaluated for impairment	\$	2,169	\$	160	\$	782	\$	5,257	\$	8,368	
Ending loan balance,											
collectively evaluated for impairment	\$	83,116	\$	239,890	\$	39,445	\$	234,061	\$	596,512	

#### Allowance for Loan Losses and Recorded Investment in Loans For the Year Ended December 31, 2015

	Tor the Tear Ended December 31, 2013										
	C	Commercial		ommercial eal Estate Cons		Consumer	umer Residential			Total	
Allowance for Loan Losses:											
Beginning balance	\$	947,103	\$	1,843,567	\$	134,136	\$	2,488,878	\$	5,413,684	
Charge-offs		(1,766,671)		-		(406,788)		(643,826)		(2,817,285)	
Recoveries		22,508		-		101,450		17,618		141,576	
Provision		1,290,411				317,354		450,035		2,057,800	
Ending balance	\$	493,351	\$	1,843,567	\$	146,152	\$	2,312,705	\$	4,795,775	
Ending allowance balance,											
individually evaluated for impairment	\$	145,178	\$	15,317	\$	146,152	\$	70,518	\$	377,165	
Ending allowance balance,											
collectively evaluated for impairment	\$	348,173	\$	1,828,250	\$		\$	2,242,187	\$	4,418,610	
Loans (in thousands):											
Ending total loan balance	\$	89,186	\$	232,078	\$	47,553	\$	218,585	\$	587,402	
Ending loan balance,											
individually evaluated for impairment	\$	575	\$	353	\$	578	\$	3,917	\$	5,423	
Ending loan balance,											
collectively evaluated for impairment	\$	88,611	\$	231,725	\$	46,975	\$	214,668	\$	581,979	

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

4. Loans and allowance for loan losses (continued)

#### Credit Quality Information - 2017

All loans are subject to individual risk assessments using the following factors: ability of borrower to pay, financial condition of borrower, management ability of the borrower, collateral and guarantors, loan structure, and industry and economics. The Bank uses the following risk rating definitions to assess risk within the loan portfolio. These risk ratings have been enhanced from the prior year, but have not substantially changed.

#### a) Loans Not Adversely Classified:

- 1 High Quality High quality loans are characterized by liquid collateral adequately margined and/or supported by a strong financial statement of recent date that is unquestionably reliable. Character of endorsers or guarantors is unquestionable. The business or individual is consistently above its peers. The borrower is characterized by liquidity, minimum risks, significant earning capacity and low handling costs (reflect no loss under any conceivable situation).
- 2 Desirable Reflects strong, current financial statements and/or secured by collateral that is adequately margined to cover total debt plus any collection costs incurred in foreclosure if necessary. Primary, as well as secondary, source of repayment is evident. A defined agreed upon repayment schedule over a reasonable period exists.
- 3 Satisfactory Satisfactory loans of average strength, having some deficiency or vulnerability to changing economics or industry conditions but currently collectible. Secured loan lacking in margin and/or liquidity. Assets supporting loans are generally non liquid and/or some form of documentation of support and/or repayment ability may be deficient or lacking.
- 4 Pass/Watch This is a warning classification which portrays one or more deficiencies that has potential weakness that may result in deterioration of repayment prospects for the asset or in the Bank's credit position at some future date. This is not adversely classified. Apparent deterioration in financial condition of credit is evident and deserves immediate attention and correction of its causes by the lending staff in order to prevent further deterioration of the Bank's position.
- 5 Special Mention loans which are superior in quality to those classified substandard, doubtful, or loss but which are believed to warrant more than usual management attention. Loans in this category are not considered to be classified because they are currently protected but are potentially weak. They constitute an undue and unwarranted credit risk. Economic or market conditions may affect the borrower in the future. Adverse trends or an unbalanced financial position have not reached a point where liquidation of the debt is jeopardized, but that point could be reached in the future if trends continue.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

4. Loans and allowance for loan losses (continued)

Credit Quality Information – 2017 (continued)

b) Loans Adversely Classified:

Classified loans in this group are comprised of loans that have undue and unwarranted credit risk, may be inadequately protected by current sound worth and/or collection or liquidation in full is questionable, but because of certain reasonably specific pending factors which may strengthen the credit, its classification of a loss is deferred until a more exact status can be determined. The Bank uses the following risk rating definitions to assess risk within the loan portfolio. "Classified" categories are:

- 6 Substandard loans that are inadequately protected by current sound worth and paying capacity of the borrower, or pledged collateral, if any, or represents a protracted workout. These loans must have well defined weaknesses that are characterized by the distinct possibility that the Bank will sustain a loss if the deficiencies are not corrected.
- 7 Doubtful loans that have all the weaknesses inherent in a substandard loan plus their collection or liquidation in full is highly questionable. The possibility of loss is extremely high, but because of certain reasonably specific pending factors which may strengthen the credit, its classification as a loss is deferred until a more exact status can be determined.
- 8 Loss loans that are considered uncollectible in full within a reasonable length of time and are of such little value that their continuance as an active asset is not warranted. This classification does not mean that there is no possibility of recovery or salvage value, but rather it is not practical to defer writing off the asset even though a partial recovery may be made in the future.

The Bank uses the following risk rating definitions to assess risk within the consumer and residential loan portfolio.

Pass – loans not meeting the special mention, doubtful, and substandard ratings are considered to be pass rated loans.

Special Mention – loans which are superior in quality to those classified substandard, doubtful, or loss but which are believed to warrant more than usual management attention. Loans in this category are not considered to be classified because they are currently protected but are potentially weak. They constitute an undue and unwarranted credit risk. Economic or market conditions may affect the borrower in the future. Adverse trends or an unbalanced financial position have not reached a point where liquidation of the debt is jeopardized, but that point could be reached in the future if trends continue.

Substandard – loans that are inadequately protected by current sound worth and paying capacity of the borrower, or pledged collateral, if any, or represents a protracted workout. These loans must have well defined weaknesses that are characterized by the distinct possibility that the Bank will sustain a loss if the deficiencies are not corrected.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 4. Loans and allowance for loan losses (continued)

Credit Quality Information – 2017 (continued)

Doubtful – loans that have all the weaknesses inherent in a substandard loan plus their collection or liquidation in full is highly questionable. The possibility of loss is extremely high, but because of certain reasonably specific pending factors which may strengthen the credit, its classification as a loss is deferred until a more exact status can be determined.

Loss – loans that are considered uncollectible in full within a reasonable length of time and are of such little value that their continuance as an active asset is not warranted. This classification does not mean that there is no possibility of recovery or salvage value, but rather it is not practical to defer writing off the asset even though a partial recovery may be made in the future.

Performing – loans not meeting the non-performing criteria are considered to be performing.

Non-performing – loans which are past due greater than 90 days and still accruing interest and loans on nonaccrual.

The table below presents classes of outstanding loans by risk category (in thousands):

Credit Quality Indicators
Credit Risk Profile by Creditworthiness Category by Class of Loan
December 31, 2017

	Co	mmercial	Comm	nercial	R	esidential	Consumer		
		Loans	Real I	Estate		Loans	Loans		
Risk Rating 1	\$	1,448	\$	2,737	\$	-	\$	-	
Risk Rating 2		37,802		140,015		-		-	
Risk Rating 3		29,079		67,587		-		-	
Risk Rating 4		2,081		26,157		-		-	
Risk Rating 5		1,253		-		-		-	
Risk Rating 6		6,136		5,855		-		-	
Risk Rating 7		-		-		-		-	
Risk Rating 8		-		-		-		-	
Pass		-		-		241,227		-	
Special Mention		-		-		245		-	
Substandard		-		-		7,238		-	
Doubtful		-		-		-		-	
Performing		-		-		-		36,523	
Non-performing		-		-		-		615	
Total	\$	77,799	\$	<u>242,351</u>	\$	248,710	\$	37,138	

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 4. Loans and allowance for loan losses (continued)

#### Credit Quality Information - 2016

All loans are subject to individual risk assessments using the following factors: ability of borrower to pay, financial condition of borrower, management ability of the borrower, collateral and guarantors, loan structure, and industry and economics. The Bank uses the following risk rating definitions to assess risk within the commercial loan portfolio.

Grade A – High quality loans are characterized by liquid collateral adequately margined and/or supported by a strong financial statement of recent date that is unquestionably reliable. Character of endorsers or guarantors is unquestionable. The business or individual is consistently above its peers. The borrower is characterized by liquidity, minimum risks, significant earning capacity and low handling costs (reflect no loss under any conceivable situation).

Grade B – Reflects strong, current financial statements and/or secured by collateral that is adequately margined to cover total debt plus any collection costs incurred in foreclosure if necessary. Primary, as well as secondary, source of repayment is evident. A defined agreed upon repayment schedule over a reasonable period exists.

Grade C – Satisfactory loans of average strength, having some deficiency or vulnerability to changing economics or industry conditions but currently collectible. Secured loan lacking in margin and/or liquidity. Assets supporting loans are generally non liquid and/or some form of documentation of support and/or repayment ability may be deficient or lacking.

Grade D – First classification that has relevance to Regulator classification. This is a warning classification which portrays one or more deficiencies that has potential weakness that may result in deterioration of repayment prospects for the asset or in the Bank's credit position at some future date. This is not adversely classified. Apparent deterioration in financial condition of credit is evident and deserves immediate attention and correction of its causes by the lending staff in order to prevent further deterioration of the Bank's position.

Grade E – Loans in this category are comprised of loans that have undue and unwarranted credit risk, may be inadequately protected by current sound worth and/or collection or liquidation in full is questionable, but because of certain reasonably specific pending factors which may strengthen the credit, its classification of a loss is deferred until a more exact status can be determined.

The Bank uses the following risk rating definitions to assess risk within the consumer and residential loan portfolio.

Pass – loans not meeting the special mention, doubtful, and substandard ratings are considered to be pass rated loans.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 4. Loans and allowance for loan losses (continued)

Credit Quality Information - 2016 (continued)

Special Mention – loans which are superior in quality to those classified substandard, doubtful, or loss but which are believed to warrant more than usual management attention. Loans in this category are not considered to be classified because they are currently protected but are potentially weak. They constitute an undue and unwarranted credit risk. Economic or market conditions may affect the borrower in the future. Adverse trends or an unbalanced financial position have not reached a point where liquidation of the debt is jeopardized, but that point could be reached in the future if trends continue.

Substandard – loans that are inadequately protected by current sound worth and paying capacity of the borrower, or pledged collateral, if any, or represents a protracted workout. These loans must have well defined weaknesses that are characterized by the distinct possibility that the Bank will sustain a loss if the deficiencies are not corrected.

Doubtful – loans that have all the weaknesses inherent in a substandard loan plus their collection or liquidation in full is highly questionable. The possibility of loss is extremely high, but because of certain reasonably specific pending factors which may strengthen the credit, its classification as a loss is deferred until a more exact status can be determined.

Loss – loans that are considered uncollectible in full within a reasonable length of time and are of such little value that their continuance as an active asset is not warranted. This classification does not mean that there is no possibility of recovery or salvage value, but rather it is not practical to defer writing off the asset even though a partial recovery may be made in the future.

Performing – loans not meeting the non-performing criteria are considered to be performing.

Non-performing – loans which are past due greater than 90 days and still accruing interest and loans on nonaccrual.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 4. Loans and allowance for loan losses (continued)

<u>Credit Quality Information - 2016</u> (continued)

The table below presents classes of outstanding loans by risk category (in thousands):

# Credit Quality Indicators Credit Risk Profile by Creditworthiness Category by Class of Loan December 31, 2016

	C	ommercial	Commercial		Residential		Consumer	
		Loans	Re	al Estate		Loans		Loans
Grade A	\$	2,621	\$	8,879	\$	-	\$	-
Grade B		54,440		178,320		-		-
Grade C		20,960		25,935		-		-
Grade D		1,887		22,284		-		-
Grade E		5,377		4,632		-		-
Pass		-		-		232,309		-
Special Mention		-		-		464		-
Substandard		-		-		6,545		-
Doubtful		-		-		-		-
Performing		-		-		-		39,577
Non-performing			-					650
Total	\$	85,285	\$	240,050	\$	239,318	\$	40,227

#### <u>Troubled Debt Restructurings</u>

The following table includes loans modified as TDRs by portfolio class at December 31, 2017:

		Pre-	Post-		
		Modification	Modification Outstanding Recorded Investment		
		Outstanding			
	Number of	Recorded			
	Loans	Investment			
Troubled Debt Restructurings:					
Consumer - real estate	7	\$ 923,591	\$ 941,607		
Commercial - real estate	2	226,602	202,104		
Commercial - C&I	12	1,430,775	1,257,829		
Total	21	\$ 2,580,968	\$ 2,401,540		

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 4. Loans and allowance for loan losses (continued)

<u>Troubled Debt Restructurings</u> (continued)

The following table includes loans modified as TDRs by portfolio class at December 31, 2016:

		Pre-	Post-		
		Modification	Modification		
		Outstanding	O	utstanding	
	Number of	Recorded	]	Recorded	
	Loans	Investment	Investment		
Troubled Debt Restructurings:					
Consumer - real estate	7	\$ 559,610	\$	529,853	
Commercial - real estate	2	131,355		117,634	
Commercial - C&I	12	1,686,035		1,670,756	
Total	21	\$ 2,377,000	\$	2,318,243	

The modification of the terms of such commercial C&I loans performed during the year ended December 31, 2017 and 2016 included an extension to the maturity of the loans. The modification of the commercial real estate loans performed during the year ended December 31, 2017 and 2016 included an extension of the maturity date at a stated rate of interest lower than the current market rate and a permanent reduction of the recorded investment in the loans. The modification of the consumer real estate loans during the year ended December 31, 2017 and 2016 included a permanent reduction of the recorded investment in the loans and a stated rate of interest lower than the current market rate.

#### Age Analysis of Past Due Loans by Class

Following is a table which includes an aging analysis of the recorded investment of past due loans as of December 31, 2017.

Credit Quality Information
Age Analysis of Past Due Loans by Class of Loan
As of December 31, 2017
(in thousands)

			Gre	eater than								
	30-89	9 Days	90	Days &	To	otal					-	Total
	Past	t Due	still	accruing	Past	Due	Non	accruals	C	urrent	Rec	eivables
Commercial	\$	715	\$	-	\$	715	\$	252	\$	76,832	\$	77,799
Commercial Real Estate		202		-		202		476		241,673		242,351
Consumer		503		14		517		386		36,235		37,138
Consumer Real Estate		3,659		117		3,776		4,253		240,681		248,710
Ending balance	\$	5,079	\$	131	\$	5,210	\$	5,367	\$	595,421	\$	605,998

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 4. Loans and allowance for loan losses (continued)

Age Analysis of Past Due Loans by Class (continued)

Following is a table which includes an aging analysis of the recorded investment of past due loans as of December 31, 2016.

Credit Quality Information
Age Analysis of Past Due Loans by Class of Loan
As of December 31, 2016
(in thousands)

			Greate	r than								
	30-8	9 Days	90 Da	ıys &	T	otal					-	Γotal
	Pas	t Due	still accruing		Past Due		Nonaccruals		Current		Receivables	
Commercial	\$	1,170	\$	13	\$	1,183	\$	451	\$	83,651	\$	85,285
Commercial Real Estate		507		-		507		113		239,430		240,050
Consumer		1,317		62		1,379		605		38,243		40,227
Consumer Real Estate		4,758		20		4,778		4,287		230,253		239,318
Ending balance	\$	7,752	\$	95	\$	7,847	\$	5,456	\$	591,577	\$	604,880

#### Nonaccrual Loans

Generally, consumer loans not secured by real estate or autos are placed on nonaccrual status only when part of the principal has been charged off. These loans are charged off or charged down to the net realizable value of the collateral when deemed uncollectible, due to bankruptcy or other factors.

The Bank places a loan on nonaccrual status, until it qualifies for return to accrual status. Generally, the Bank returns a loan to accrual status when (a) all delinquent interest and principal become current under the terms of the loan agreement or (b) the loan is both well-secured and in the process of collection and collectability is no longer doubtful.

The Bank has determined that the entire balance of a loan is contractually delinquent for all classes if the minimum payment is not received by the specified due date on the borrower's statement. Interest and fees continue to accrue on past due loans until the date the loan goes into nonaccrual status, if applicable.

#### **Impaired Loans**

The Bank considers a loan to be impaired when, based on current information and events, the Bank determines that it will not be able to collect all amounts due according to the loan contract, including scheduled interest payments. Determination of impairment is treated the same across all classes of loans. When the Bank identifies a loan as impaired, the Bank measures the impairment based on the present value of expected future cash flows, discounted at the loan's effective interest rate, except when the sole (remaining) source of repayment for the loan is the operation or liquidation of the collateral. In these cases, the Bank uses the current fair value of the collateral, less selling costs when foreclosure is probable, instead of discounted cash flows.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 4. Loans and allowance for loan losses (continued)

#### <u>Impaired Loans</u> (continued)

If the Bank determines that the value of the impaired loan is less than the recorded investment in the loan (net of previous charge-offs, deferred loan fees or costs and unamortized premium or discount), the Bank recognizes impairment through an allowance estimate or a charge-off to the allowance.

When the ultimate collectability of the total principal of an impaired loan is in doubt and the loan is on nonaccrual status, all payments are applied to principal, under the cost recovery method. When the ultimate collectability of the total principal of an impaired loan is not in doubt and the loan is on nonaccrual status, contractual interest is credited to interest income when received, under the cash basis method.

The amount of interest not accrued on impaired loans did not have a significant effect on earnings in 2017, 2016 or 2015. The Bank is not committed to lend additional funds to debtors whose loans have been modified.

The following table includes the recorded investment and unpaid principal balances for impaired loans with the associated allowance amount, if applicable. The Bank determined the specific allowance based on the present value of expected future cash flows, discounted at the loan's effective interest rate, except when the remaining source of repayment for the loan is the operation or liquidation of the collateral. In those cases, the current fair value of the collateral, less selling costs was used to determine the specific allowance recorded.

# Impaired loans information Impaired loans by class with no related allowance recorded As of December 31, 2017 (in thousands)

			U	npaid		Inte	erest	Average		
	Re	corded	Principal		Related		income		Red	corded
	Inv	estment	<u>ba</u>	lance	all	owance	recog	gnized	Inve	estment
Commercial Loans	\$	1,510	\$	1,510	\$	-	\$	85	\$	1,739
Commercial R/E Loans		678		678		-		26		380
Consumer Loans		272		272		-		25		399
Residential Loans		5,018		5,018		_		256		4,811
	\$	7,478	\$	7,478	\$		\$	392	\$	7,329

# Impaired loans information Impaired loans by class with an allowance recorded As of December 31, 2017 (in thousands)

	Unpaid						Int	erest	Average	
	Recorded		corded Principal		Related		income		Rec	orded
	Inve	stment	<u>ba</u>	lance	allo	wance	reco	gnized	Inve	stment
Commercial Loans	\$	45	\$	45	\$	45	\$	3	\$	124
Commercial R/E Loans		-		-		-		-		40
Consumer Loans		519		519		142		36		388
Residential Loans		594		594		46		33		624
	\$	1,158	\$	1,158	\$	233	\$	72	\$	1,176

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# 4. Loans and allowance for loan losses (continued)

Impaired Loans (continued)

# Impaired loans information Impaired loans by class with no related allowance recorded As of December 31, 2016 (in thousands)

	Unpaid Recorded Principal Related							erest ome		verage corded
	Inv	<u>estment</u>	ba	alance	allo	wance	recog	gnized	Inv	estment
Commercial Loans	\$	1,967	\$	1,967	\$	-	\$	96	\$	1,126
Commercial R/E Loans		81		81		-		10		176
Consumer Loans		525		525		-		33		379
Residential Loans		4,603		4,603				212		3,883
	\$	7,176	\$	7,176	\$		\$	351	\$	5,564

# Impaired loans information Impaired loans by class with an allowance recorded As of December 31, 2016 (in thousands)

			U	npaid		Inte	erest	Av	verage		
	Re	Recorded Principal			Re	lated	income		Re	corded	
	Inve	<u>estment</u>	<u>balance</u>		allo	allowance		recognized		Investment	
Commercial Loans	\$	202	\$	202	\$	189	\$	5	\$	246	
Commercial R/E Loans		79		79		19		9		81	
Consumer Loans		257		257		115		15		302	
Residential Loans		654		654		119		33		704	
	\$	1,192	\$	1,192	\$	442	\$	62	\$	1,333	

# Impaired loans information Impaired loans by class with no related allowance recorded As of December 31, 2015 (in thousands)

			U	npaid		Int	erest	Average		
	Re	Recorded Principal		Related		income		Recorded		
	Inv	<u>estment</u>	<u> </u>	alance	allo	wance	recog	gnized	Inv	<u>estment</u>
Commercial Loans	\$	285	\$	285	\$	-	\$	23	\$	246
Commercial R/E Loans		270		270		-		14		248
Consumer Loans		232		232		-		24		150
Residential Loans		3,163		3,163				144		2,181
	\$	3,950	\$	3,950	\$	-	\$	205	\$	2,825

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# 4. Loans and allowance for loan losses (continued)

**Impaired Loans** (continued)

Impaired loans information
Impaired loans by class with an allowance recorded
As of December 31, 2015
(in thousands)

	Unpaid Recorded Principal Related						inc	erest ome		verage corded
	Inve	<u>estment</u>	<u>ba</u>	alance	allo	wance	recog	gnized	Inve	estment
Commercial Loans	\$	290	\$	290	\$	145	\$	14	\$	1,317
Commercial R/E Loans		83		83		15		2		80
Consumer Loans		346		346		146		25		207
Residential Loans		754		754		71		39		976
	\$	1,473	\$	1,473	\$	377	\$	80	\$	2,580

#### 5. Core deposit intangibles

At December 31, 2017 and 2016, the Bank had core deposit intangibles of \$321,158 and \$481,754, respectively related to the acquisition of Guaranty Bank in 2012. Intangible assets with a determinable useful life are amortized over their useful lives. The Bank's core deposit intangibles have a 7-year life. Estimated amortization expense for the seven succeeding years beginning with December 31, 2013 is \$160,596 in each year.

### 6. Bank premises and equipment

Components of Bank premises and equipment included in the consolidated balance sheets at December 31, 2017 and 2016, were as follows:

		2017		2016
Buildings and leasehold improvements	\$	24,681,535	\$	25,668,632
Equipment		18,429,714		18,443,799
Land		5,406,406		5,555,045
Construction-in-progress		697,035		
		49,214,690		49,667,476
Less: accumulated depreciation				
and amortization	(	23,412,192)	(	21,892,691)
	\$	25,802,498	\$	27,774,785

Depreciation expense amounted to \$2,533,037, \$2,523,067, and \$2,332,953 during the years ended December 31, 2017, 2016 and 2015, respectively.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# 7. <u>Time deposits</u>

At December 31, 2017, the scheduled maturities of all outstanding certificates of deposit and IRA's were as follows:

Year ending						
December 31 <sup>st</sup>	Amount					
2018	\$ 70,259,102					
2019	23,598,127					
2020	9,987,154					
2021	2,647,705					
2022	102,187					
Thereafter	8,367,990					
	<u>\$ 114,962,265</u>					

Included in deposits are \$36,461,626 and \$40,672,291 of certificates of deposit and IRA accounts greater than or equal to \$250,000 at December 31, 2017 and 2016, respectively.

Total interest expense on certificates of deposit and IRA accounts was \$792,075, \$795,936, and \$1,000,662 for the years ended December 31, 2017, 2016, and 2015, respectively.

### 8. Other operating expenses

Other operating expenses for the years ended December 31, 2017, 2016 and 2015 were as follows:

	 2017	 2016	 2015
Advertising and public relations	\$ 1,257,547	\$ 1,574,668	\$ 1,883,077
Equipment and computer expenses	5,039,148	4,727,084	4,380,815
Professional fees and expenses	609,151	568,412	492,820
Regulatory assessments	614,144	617,019	518,061
Stationary and supplies	257,753	356,882	415,571
Other	 4,870,707	 4,914,708	 4,767,004
	\$ 12,648,450	\$ 12,758,773	\$ 12,457,348

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### 9. Income taxes

The source and tax effect of items reconciling income tax expense to the amount computed by applying the federal income tax rates in effect to net income before income tax expense for the years ended December 31, 2017, 2016, and 2015, are as follows:

	201	.7	201	6	2015			
	Amount	Percent	Amount	Percent	Amount	Percent		
Income before								
income taxes	\$8,264,904	100.0%	\$ 5,212,892	100.0%	\$ 7,283,595	100.0%		
U.S. Federal								
income tax expense	\$2,810,067	34.0%	\$ 1,772,382	34.0%	\$ 2,476,423	34.0%		
Enacted Rate	29,120	0.4%						
Reduction								
Municipal income	( 683,576)	(8.3)	( 714,028)	(13.7)	(862,478)	(11.8)		
Other	( 104,781)	(1.3)	( 85,433)	(1.6)	(103,104)	(1.4)		
Income tax expense	\$2,050,830	24.8%	\$ 972,921	18.7%	\$ 1,510,841	20.8%		

The components of income tax expense (benefit) during the years ended December 31, 2017, 2016 and 2015, were as follows:

	 2017	 2016	2015		
Current tax expense Deferred tax expense (benefit) including \$29,120 expense in 2017 from	\$ 2,435,372	\$ 1,755,322	\$	1,457,118	
enacted tax rate reduction	\$ (384,542) 2,050,830	\$ (782,401) 972,921	\$	53,723 1,510,841	

The Company records deferred income taxes on the tax effect of changes in temporary differences. Deferred tax assets are subject to a valuation allowance if their realization is less than 50% probable. The deferred tax assets and liabilities were comprised of the following at December 31, 2017 and 2016:

		2017		2016
Depreciation and amortization	(\$	990,228)	(\$	1,795,341)
Unrealized gains on available-for-sale securities	(	1,704)	(	71,746)
Goodwill amortization	(	356,169)	(	576,656)
Purchase accounting-securities	(	12,510)	(	59,671)
Purchase accounting-deposits	(	67,443)	(	163,796)
Other items	(	48,772)	(	61,055)
Gross deferred tax liability	(	1,476,826)	(	2,728,265)
Allowance for loan losses		1,405,176		2,161,934
Deferred compensation		105,386		154,769
Other		13,305		4,019
Gross deferred tax asset		1,523,867		2,320,722
Net deferred tax asset (liability)	\$	47,041	( <u>\$</u>	407,543)

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# 10. Employee benefits

The Company offers a 401(k) Plan (the "Plan") to all employees who have completed three months of service and who have attained age 20. Plan assets are invested in the Company's securities or several other investment options. Contributions to the Plan are at the discretion of the Board of Directors, with limitations based on a percentage of the participants' compensation. Annual contributions are allocated to each participant's account in an amount equal to each participant's deferred compensation for the year. A participant's interest in his or her account balance becomes fully vested after completion of five years of service. The Company contributed \$413,349, \$431,524, and \$411,027, to the Plan in 2017, 2016, and 2015, respectively. At December 31, 2017 and 2016, the Plan held 34,716 and 32,149 shares in common stock of the Company, respectively.

The Bank also offers a life insurance joint beneficiary plan with some of its executive officers. The Bank is the owner and beneficiary of split-dollar life insurance policies covering the lives of the officers. The plan provides for payment upon death of a calculated amount based primarily on the officer's salary to be paid from the proceeds of the policies to the officers' designated beneficiaries. The benefits have been accrued in the accompanying consolidated financial statements.

# 11. Contingencies

The Company is a party to various legal proceedings arising in the ordinary course of business. In the opinion of management, the ultimate resolution of these legal proceedings will not have a material adverse effect on the Company's consolidated financial statements.

#### 12. Financial instruments with off-balance-sheet risk

To meet the financing needs of its customers the Bank is a party to various financial instruments with off-balance sheet risk in the normal course of business. These financial instruments include commitments to extend credit, standby letters of credit, and commercial letters of credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amounts recognized in the consolidated balance sheets. The contract or notional amounts of those instruments reflect the extent of the involvement the Bank has in particular classes of financial instruments. The Bank's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit, and commercial letters of credit is represented by the contractual notional amount of those instruments. The Bank uses the same credit policies in making these commitments and conditional obligations as it does for on-balance sheet instruments.

The following is a summary as of December 31, 2017 and 2016, of the various financial instruments entered into by the Bank:

	2017	2016
Commitments to extend credit	\$ 119,947,894	\$ 108,331,452
Standby letters of credit	2,894,540	3,262,253

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being fully drawn upon, the total commitment amounts disclosed above do not necessarily represent future cash requirements.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# 12. Financial instruments with off-balance-sheet risk (continued)

The Bank evaluates customers' creditworthiness on a case-by-case basis. The amount of collateral obtained, if considered necessary by the Bank upon extension of credit, is based on management's credit evaluation of the customer.

Standby letters of credit and commercial letters of credit are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. Essentially all letters of credit issued have expiration dates within one year. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to its customers. The contractual amounts of credit-related financial instruments, such as commitments to extend credit and letters of credit, represent the amounts of potential accounting loss should the contract be fully drawn upon, the customer default, and the value of any existing collateral become worthless.

# 13. Minimum regulatory capital requirements

Both the Company and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary actions, by regulators that, if undertaken, could have a direct material effect on the Company's and the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, both the Company and the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's and the Company's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weighting, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined). Management believes, as of December 31, 2017 and 2016, that the Company and the Bank meet all capital adequacy requirements to which they are subject.

In 2014, FDIC adopted final rules implementing the Basel Committee on Banking Supervision's capital guidelines for U.S. banks. Under the final rules, minimum requirements will increase for both the quantity and quality of capital held by the Bank. The rules include a new common equity Tier 1 capital to risk-weighted assets minimum ratio of 4.5%; raise the minimum ratio of Tier 1 capital to risk-weighted assets from 4.0% to 6.0%; require a minimum ratio of Total capital to risk-weighted assets of 8.0%; and require a minimum Tier 1 leverage ratio of 4.0%. A new capital conservation buffer, comprised of common equity Tier 1 capital, is also established above the minimum regulatory capital requirements. This capital conservation buffer was phased in beginning January 1, 2016 at 0.625% of risk-weighted assets and increases each subsequent year by an additional 0.625% until reaching its final level of 2.5% on January 1, 2019. Strict eligibility criteria for regulatory capital instruments were also implemented under the final rules.

The phase-in period for the final rules began for the Bank on January 1, 2015, with full compliance with all of the final rule's requirements phased in over a multi-year schedule and should be fully phased-in by January 1, 2019. Management believes that the Bank's capital levels will remain characterized as "well-capitalized" under the new rules.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# 13. Minimum regulatory capital requirements (continued)

The most recent examination by the Federal Deposit Insurance Corporation (as of March 31, 2016) categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To remain as well capitalized the Bank must maintain the ratios as set forth in the tables below. There are no conditions or events since that notification that management believes have changed the institution's category. The Bank's actual capital amounts and ratios as of December 31, 2017 and 2016, are presented in the table below.

The Bank's actual capital amounts and ratios as of December 31, 2017 and 2016, are also presented in the table below:

	Actual		Required For Adequacy Pu		To Be Well Capitalized Under Prompt Corrective Action Provisions		
	Amount	Ratio	Amount	Ratio	Amount	Ratio	
As of December 31, 2017:							
Company:							
Total Regulatory Capital							
To risk weighted assets	\$79,415,000	12.47%	\$50,956,000	≥8.0%	N/A	N/A	
Tier I Capital to risk				<del>_</del>			
weighted assets	72,724,000	11.42%	38,217,000	≥6.0%	N/A	N/A	
Tier I Leverage Capital	72,724,000	9.09%	32,004,000	≥4.0%	N/A	N/A	
Common Equity Tier 1							
capital (to risk weighted							
assets):	72,724,000	11.42%	28,663,000	>4.5%	N/A	N/A	
Bank:	. ,. ,		-,,				
Total Regulatory Capital							
to risk weighted assets	\$94,447,000	14.83%	\$50,949,000	≥8.0%	\$63,686,000	≥10.0%	
Tier I Capital to risk				_		_	
weighted assets	87,756,000	13.78%	38,211,000	>6.0%	50,949,000	>8.0%	
Tier I Leverage Capital	87,756,000	10.30%	34,076,000	<del>-</del> >4.0%	42,595,000	<u>&gt;</u> 5.0%	
Common Equity Tier 1				_		_	
capital (to risk weighted							
assets):	87,756,000	13.78%	28,659,000	>4.5%	41,396,000	>6.50%	
	, • • • • •	, - , -	- , ,	_ '- '-	, ,		

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# 13. Minimum regulatory capital requirements (continued)

	A -4	1	Required For Capital Adequacy Purposes		To Be Well Capitalized Under Prompt Corrective		
	Actua				Action Provisions		
	Amount	Ratio	Amount	Ratio	Amount	Ratio	
As of December 31, 2016:							
Company:							
Total Regulatory Capital							
To risk weighted assets	\$76,157,000	12.47%	\$ 48,858,000	>8.0%	N/A	N/A	
Tier I Capital to risk	, , ,		, , ,	_			
weighted assets	69,826,000	11.43%	24,429,000	<u>≥</u> 6.0%	N/A	N/A	
Tier I Leverage Capital	69,826,000	8.73%	32,000,000	<u>−</u> ≥4.0%	N/A	N/A	
Common Equity Tier 1	0,020,000	0.7570	22,000,000	,	11/11	1,711	
capital( to risk weighted							
assets):	69,798,000	11.43%	27,482,000	>4.5%	N/A	N/A	
Bank:	07,770,000	11.73/0	27,402,000	<u>~</u> 7.570	11/11	11/71	
Total Regulatory Capital							
<b>Q</b> , 1	¢ 75 064 000	12 440/	¢ 40.051.000	> 0.00/	¢ (1.0(4.000	> 10.00/	
to risk weighted assets	\$ 75,964,000	12.44%	\$ 48,851,000	<u>≥</u> 8.0%	\$ 61,064,000	<u>≥</u> 10.0%	
Tier I Capital to risk	60.607.000	11 400/	26 620 000		40.051.000	- 0.00/	
weighted assets	69,605,000	11.40%	36,638,000	<u>≥</u> 6.0%	48,851,000	<u>≥</u> 8.0%	
Tier I Leverage Capital	69,605,000	8.70%	32,000,000	<u>≥</u> 4.0%	40,000,000	≥5.0%	
Common Equity Tier 1							
capital ( to risk weighted							
assets):	69,605,000	11.40%	27,479,000	<u>≥</u> 4.5%	39,692,000	<u>≥</u> 6.5%	

#### 14. Disclosures about fair value of financial instruments

In accordance with the Fair Value Measurements and Disclosure topic of the Accounting Standards Codification, disclosure of fair value information about financial instruments, whether or not recognized in the balance sheets, is required. Fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is best determined based upon quoted market prices. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instruments. Therefore, the aggregate fair value amounts presented do not represent the underlying value of the Company.

The fair value guidance provides a consistent definition of fair value, which focuses on exit price in an orderly transaction (that is, not a forced liquidation or distressed sale) between market participants at the measurement date under current market conditions. If there has been a significant decrease in the volume and level of activity for the asset or liability, a change in valuation technique or the use of multiple valuation techniques may be appropriate. In such instances, determining the price at which willing market participants would transact at the measurement date under current market conditions depends on the facts and circumstances and requires use of significant judgment. The fair value is a reasonable point within the range that is most representative of fair value under current market conditions.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# 14. Disclosures about fair value of financial instruments (continued)

# Fair Value Hierarchy

In accordance with this guidance, the Bank groups its financial assets and financial liabilities generally measured at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value.

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Company has the ability to access.
- Level 2 Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in inactive markets; inputs other than quoted prices that are observable for the asset or liability; inputs that are derived principally from or corroborated by observable market data by correlation or other means. If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.
- Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement, determined using model-based techniques that include option pricing models, discounted cash flow models, and similar techniques.

#### Assets and Liabilities Measured at Fair Value on a Recurring Basis

The following describes the hierarchy designations, valuation methodologies, and key inputs to measure fair value on a recurring basis for designated financial instruments.

#### **Available for Sale Securities**

Fair value estimates for investment securities are based on quoted market prices, where available (Level 1 inputs). If quoted market prices are not available, fair values are based on quoted market prices or comparable instruments (Level 2). The carrying amount of accrued interest on securities approximates its fair value.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# 14. Disclosures about fair value of financial instruments (continued)

#### Assets and Liabilities Measured at Fair Value on a Recurring Basis (continued)

Assets and liabilities measured at fair value on a recurring basis are summarized below:

	Level 1		<u>Level 2</u>	Ī	Level 3
December 31, 2017,					
Mortgage-backed securities	\$	-	\$ 105,198,053	\$	-
State & political subdivisions		-	34,284,826		-
Corporate bonds		-	2,028,852		-
Securities available-for-sale	\$	-	<u>\$ 141,511,731</u>	\$	-
December 31, 2016,					
Mortgage-backed securities	\$	-	\$ 46,366,156	\$	-
State & political subdivisions		-	31,001,415		-
Securities available-for-sale	\$		<u>\$ 77,367,571</u>	\$	_

The Company did not record any liabilities at fair market value for which measurement of the fair value was made on a recurring basis at December 31, 2017 or 2016.

There were no transfers between Level 1 or Level 2 during 2017 or 2016.

# Assets and Liabilities Measured at Fair Value on a Non-Recurring Basis

The following describes the hierarchy designation, valuation methodologies, and key inputs for those assets that are measured at fair value on a non-recurring basis:

#### **Impaired Loans**

At the time a loan is considered impaired, it is recorded at the lower of cost or fair value. Impaired loans carried at fair value generally receive specific allocations of the allowance for loan losses. For collateral dependent loans, fair value is commonly based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are usually significant and typically result in a Level 3 classification of the inputs for determining fair value. Non-real estate collateral may be valued using an appraisal, net book value per the borrower's financial statements or aging reports, adjusted or discounted based on management's historical knowledge, changes in market conditions from the time of the valuation and management's expertise and knowledge of the client and client's business, resulting in a Level 3 fair value classification.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# 14. <u>Disclosures about fair value of financial instruments</u> (continued)

#### Assets and Liabilities Measured on a Non-Recurring Basis (continued)

#### **Foreclosed Assets**

Assets acquired through or instead of loan foreclosure are initially recorded at fair value less costs to sell when acquired, establishing a new cost basis. These assets are subsequently accounted for at the lower of cost or fair value less estimated costs to sell. Fair value is commonly based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Such adjustments typically result in a Level 2 classification of the inputs for determining fair value.

Assets and liabilities measured at fair value on a non-recurring basis (in thousands) are summarized below:

	Fair Value Measurements at Reporting Date Using:							sing:
December 31, 2017	Fai	r Value	Level 1		Level 2		Level 3	
Assets:								
Impaired Loans								
Commercial	\$	1,555	\$	-	\$	-	\$	1,555
Commercial Real Estate		678		-		-		678
Consumer		791		-		-		791
Residential		5,612		-		-		5,612
Foreclosed Assets		1,456				1,456		
Total	\$	10,092	\$	_	\$	1,456	\$	8,636
		Fair Val	ue N	<u>leasureme</u>	nts at R	eporting D	ate U	sing:
December 31, 2016	Fai	r Value		Level 1	L	evel 2	L	evel 3
Assets:								
Impaired Loans								
Commercial	\$	2,169	\$	-	\$	-	\$	2,169
Commercial Real Estate		160		_		_		160
Consumer		782		_		_		782
Residential		5,257		_		_		5,257
Foreclosed Assets		928		_		928		
Total	<u>\$</u>	9,296	\$	_	<u>\$</u>	928	\$	8,368

Impaired loans, which are measured for impairment using the fair value of the collateral for collateral dependent loans, had a gross carrying amount of approximately \$8,636,000 as of December 31, 2017, with a valuation allowance of \$232,886. As of December 31, 2016, impaired loans had a gross carrying amount of approximately \$8,368,000 with a valuation allowance of \$442,616.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# 14. Disclosures about fair value of financial instruments (continued)

#### Assets and Liabilities Measured on a Non-Recurring Basis (continued)

Foreclosed assets measured at fair value less costs to sell, had a net carrying amount of \$1,455,803 and \$927,552 as of December 31, 2017 and 2016, respectively. There were no valuation allowances associated with the foreclosed assets.

For Level 3 assets measured at fair value on a non-recurring basis as of December 31, 2017 and 2016, the Company utilized the following valuation techniques and significant unobservable inputs.

# **Impaired Loans**

For individually evaluated impaired loans, the amount of impairment is based upon the present value of expected future cash flows discounted at the loan's effective interest rate or the estimated fair value of the underlying collateral for collateral-dependent loans, resulting in an average discount of 5% to 30%.

#### **Financial Instruments**

The carrying amounts and estimated fair values of financial instruments at December 31, 2017 are as follows (in thousands):

	Fair Value Measurements at December 31, 2017 Using:								ing:
	Carrying Amount		Level 1		Level 2		Level 3		Total
Financial Assets:									
Cash and due from banks and									
Interest bearing deposits									
In other banks	\$ 46,312	\$	46,312	\$	-	\$	-	\$	46,312
Securities available-for-sale	141,512	,	-		139,522		-		139,522
Securities held to maturity	24,048	;	-		24,048		-		24,048
Loans, net of allowance	599,307	,	-		-		609,710		609,710
Other stocks, at cost	7,260	)	-		7,260		-		7,260
Accrued interest receivable	2,892		-		1,135		1,757		2,892
Financial Liabilities:									
Noninterest bearing deposits	\$ 261,538	\$	-	\$	261,538	\$	-	\$	261,538
Interest bearing deposits	471,610	)	-		469,477		-		469,477
Securities sold under repurchas	se								
agreements	377	,	-		377		-		377
Other borrowed funds	38,489	)	-		38,489		-		38,489
Accrued interest payable	86	)	-		86		-		86
Subordinate debentures	17,064		-		17,064		-		17,064

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# 14. <u>Disclosures about fair value of financial instruments</u> (continued)

#### **Financial Instruments** (continued)

The estimated fair values of the Company's financial instruments at December 31, 2016, were as follows (in thousands):

Fair Value Massurements at December 31, 2016 Using

				<u>Fair Value</u>	M	easurements	at L	December 31,	201	o Using:
	Carrying									
	A1	<u>nount</u>		Level 1		Level 2		Level 3		Total
Financial Assets:										
Cash and due from banks and										
Interest bearing deposits										
In other banks	\$	46,878	\$	46,878	\$	-	\$	-	\$	46,878
Securities available-for-sale		77,368		-		77,447		-		77,447
Securities held to maturity		26,512		-		26,512		-		26,512
Loans, net of allowance		598,521		-		-		612,419		612,419
Other stocks, at cost		6,273		-		6,273		-		6,273
Accrued interest receivable		2,743		-		933		1,810		2,743
Financial Liabilities:										
Noninterest bearing deposits	\$	253,940	\$	-	\$	253,940	\$	-	\$	253,940
Interest bearing deposits		470,822		-		466,039		-		466,039
Securities sold under repurcha	se									
agreements		817		-		817		-		817
Other borrowed funds		3,720		-		3,720		-		3,720
Accrued interest payable		63		-		63		-		63

The estimated fair value approximates carrying amounts for all items except those described below. The carrying amounts of cash and short-term instruments approximate fair values and are classified as either Level 1 or Level 2. Estimated fair value for both securities available-for-sale and held-to-maturity is as previously described for securities available-for-sale. Fair value of loans are estimated as set forth below:

The methods assumptions, not previously presented, used to estimate fair values are described as follows:

### Cash and Cash Equivalents

The carrying amounts of cash and cash equivalents approximate fair values and are classified as Level 1.

### **Interest Earning Deposits in Other Depository Institutions**

The carrying amount of interest-earning deposits approximates fair value and are classified as Level 1.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# 14. Disclosures about fair value of financial instruments (continued)

#### **Financial Instruments** (continued)

#### Loans Receivable, Net

The fair value of loans is estimated through discounted cash flow analysis using current rates at which loans with similar terms would be made to borrowers of similar credit quality resulting in a Level 3 classification. Appropriate adjustments are made to reflect probable credit losses. The carrying amount of accrued interest on loans approximated its fair value.

#### Other stocks, at cost

The value of the stock is based on the current book value per common share of stock and is classified as Level 2.

# **Deposit Liabilities**

ASC 825 specifies that the fair value of deposit liabilities with no defined maturity is the amount payable on demand at the reporting date, i.e., their carrying or book value. The fair value of fixed-rate certificates of deposit is estimated using a discounted cash flow calculation that applies interest rates currently offered on certificates of similar remaining maturities to a schedule of aggregate expected cash flows on time deposits and are classified as Level 2.

# **Short-Term Borrowings**

The carrying amounts of federal funds purchased, borrowings under repurchase agreements, and other short-term borrowings maturing within ninety days approximate their fair values. Fair values of other short-term borrowings are estimated using discounted cash flow analyses based on current market rates for similar types of borrowing arrangements and are classified as Level 2.

#### Advances from Federal Home Loan Bank

The fair value of fixed rate borrowings is estimated using discounted cash flows, based on current incremental borrowing rates for similar types of borrowing arrangements and is classified as Level 2.

#### Accrued Interest Receivable/Payable

The carrying amount of accrued interest receivable/payable approximates its fair value resulting in a Level 2 or Level 3 classification consistent with the classification of the asset/liability with which they are associated.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# 15. <u>Disclosures about fair value of financial instruments</u> (continued)

#### **Financial Instruments** (continued)

#### **Off-Balance Sheet Instruments**

Off-balance sheet financial instruments include commitments to extend credit and undisbursed lines of credit. The fair value of such instruments is estimated using fees currently charged for similar arrangements in the marketplace, adjusted for changes in terms and credit risk as appropriate. The estimated fair value for these instruments was not significant at December 31, 2017 and 2016. The contract or notional amounts of the Company's financial instruments with off-balance sheet risk are disclosed in Note 12.

#### 16. Other borrowed funds and lines of credit

The Bank has established a federal funds line-of-credit with First National Banker's Bank (FNBB) and Federal Home Loan Bank to provide additional sources of operating funds. The Bank can borrow up to approximately \$25,000,000 and \$281,342,815, respectively under these agreements at December 31, 2017. There was nothing drawn under the agreement with FNBB at December 31, 2017 and 2016. There were \$38,489,416 in advances and a \$75,000,000 Letter of Credit outstanding as of December 31, 2017, under the agreement with the FHLB for a total of \$113,489,416.

#### 17. Subordinated Notes

The Company issued \$17,500,000 in aggregate principal amount of fixed-to-floating subordinated notes during the year ended December 31, 2017. The terms are listed below.

Issue date January 11, 2017 Maturity date January 15, 2027

Interest rate 6.75% through January 15, 2022, then LIBOR plus 469.0 basis points through maturity

Interest expense as of December 31, 2017 was \$1,142,076 and the principal balance owed was \$17,500,000. Debt issuance costs amounting to approximately \$482,000 are being amortized over the life of the debt. Amortization expense during the year ended December 31, 2017 was approximately \$46,000.

The Company may, at its option, beginning with the interest payment date of January 15, 2022 and on any scheduled interest payment date thereafter redeem the subordinated notes, in whole or in part, upon not fewer than 30 nor greater than 60 days' notice to holders, at a redemption price equal to 100% of the principal amount of the subordinated notes to be redeemed plus accrued interest to, but excluding, the date of redemption. Any partial redemption will be made pro rata among all of the holders.

As part of the agreement, the Company will not declare or pay any dividend or make any distribution on, or redeem, purchase, acquire or make a liquidation payment with respect to, any of its capital stock or other equity securities of any kind, if (i) the total risk-based capital ratio, Tier 1 risk-based capital ratio or leverage ratio of the Company or any of the Company's banking subsidiaries becomes less than ten percent (10%), six percent (6%) or five percent (5%), respectively, or (ii) there exists an Event of Default, in each case except for dividends payable solely in shares of common stock of the Company or as required by any federal or state Governmental Agency.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# 18. <u>Subordinated Notes</u> (continued)

The subordinated notes may be included in Tier 1 capital for the Bank (with certain limitations applicable) under current regulatory guidelines and interpretations. As of December 31, 2017, a portion of the proceeds of the subordinated notes, \$14,000,000, was contributed to the Bank as Tier 1 capital.

#### 19. Related Party Transactions

Loans are made in the normal course of business to its directors, executive officers and their associates on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with other persons. Such loans did not involve more than normal risks of collectability. An analysis of activity during 2017 and 2016 with respect to loans to officers and directors of the Bank is as follows:

	2017			2016
Balance - beginning of year	\$	2,938,317	\$	3,859,023
New loans		909,855		1,498,751
Payments		(1,476,856)		(2,419,457)
Balance - end of year	<u>\$</u>	2,371,316	\$	2,938,317

Included in deposits are deposits from directors, officers, their immediate families, and related companies. These accounts totaled approximately \$6,358,211 and \$6,153,286 at December 31, 2017 and 2016, respectively.

#### 20. Loan Servicing

The Bank entered into an agreement with a customer on February 7, 2013 in which the Bank agreed to service loans owned by the customer. The servicing of these loans began on March 19, 2013. The Bank will collect the note payments and escrow for these loans and deposit into a JD Bank account owned by the customer. JD Bank will also send past due notices on the loans through the Bank's normal collection procedures. Per the agreement terms, loans that are 90 days past due will be transferred back to the customer for their collection and foreclosure efforts. The total loan balance being serviced at December 31, 2017 and 2016 is \$1,534,369 and \$2,068,527, respectively, and is properly not recorded on the Bank's consolidated financial statements.

# 21. Subsequent Events

Management has evaluated subsequent events through the date that the financial statements were available to be issued, March 5, 2018, and determined that there were no events that require disclosure. No subsequent events occurring after this date have been evaluated for inclusion in these financial statements.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# 21. Bank Only Financial Statements

# <u>STATEMENTS OF FINANCIAL CONDITION</u> <u>DECEMBER 31, 2017 AND 2016</u>

# **ASSETS**

	 2017	2016		
Cash and due from banks	\$ 25,813,353	\$	35,328,433	
Interest bearing deposits in other banks	20,499,239		11,550,000	
Securities available-for-sale	141,511,731		77,367,571	
Securities held to maturity	24,047,885		26,512,037	
Other stocks, at cost	8,259,637		6,272,567	
Loans, less allowances for loan losses of \$6,691,315 and \$6,358,630 at December 31, 2017 and 2016, respectively	599,306,776		598,521,376	
Accrued interest receivable	2,892,462		2,743,006	
Bank premises and equipment, net	25,793,621		27,761,584	
Other real estate owned	1,455,803		927,552	
Goodwill and other intangibles	4,500,703		4,661,299	
Life insurance contracts	13,083,324		12,779,527	
Other assets	 1,787,831		1,826,453	
Total assets	\$ 868,952,365	\$	806,251,405	

# LIABILITIES AND STOCKHOLDER'S EQUITY

<u>Liabilities:</u>	2017	2016
Deposits		
Demand deposit accounts, non-interest bearing	\$ 249,701,171	\$ 240,463,142
Demand deposit accounts, interest bearing	171,992,283	161,925,104
Individual retirement accounts	19,707,578	20,577,529
Savings accounts	184,655,138	179,217,690
Certificates of deposit - \$250,000 and over	32,478,586	37,248,603
Other certificates of deposit	62,776,101	71,852,731
Other deposit accounts	13,390,774	13,677,849
	734,701,631	724,962,648
Securities sold under repurchase agreements	377,255	816,864
Other borrowed funds	38,489,416	3,719,814
Accrued interest payable	85,889	63,008
Accrued expenses and other liabilities	2,329,971	2,193,249
Accrued interest payable on subordinated notes	590,625	-
Dividends payable	855,336	855,336
Total liabilities	777,430,123	732,610,919
Stockholder's equity:		
Common stock; \$12.50 par value; 1,536,000 shares authorized;		
768,000 shares issued and outstanding at		
December 31, 2017 and 2016	9,600,000	9,600,000
Capital surplus	30,400,000	22,400,000
Undivided profits	51,515,833	41,501,215
Accumulated other comprehensive income	6,409	139,271
Total stockholder's equity	91,522,242	73,640,486
Total liabilities and stockholder's equity	\$ 868,952,365	\$ 806,251,405

# <u>JEFF DAVIS BANCSHARES, INC. AND SUBSIDIARIES</u> <u>JENNINGS, LOUISIANA</u>

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# 21. <u>Bank Only Financial Statements</u> (continued)

# STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME FOR THE YEARS ENDED DECEMBER 31, 2017 AND 2016

		2017		2016
INTEREST INCOME				
Interest and fees on loans	\$	31,553,206	\$	31,327,917
Investment securities:	•	- ,,	,	- 9 9-
Taxable		2,341,114		1,365,465
Non-taxable		2,060,119		2,149,761
Federal funds sold and				
interest bearing deposits in other banks		70,529		39,716
Total interest income		36,024,968		34,882,859
NATED BOT EMPENOE				
INTEREST EXPENSE		2 742 465		2 ((4 249
Interest on deposits Interest on securities sold under repurchase agreements		2,742,465 5,495		2,664,348 10,810
Total interest expense		2,747,960		2,675,158
Total interest expense		2,717,500		2,075,150
NET INTEREST INCOME		33,277,008		32,207,701
Provision for loan losses		942,000		2,454,100
NET INTEREST INCOME AFTER				
PROVISION FOR LOAN LOSSES		32,335,008		29,753,601
NON INTEREST INCOME				
Service charges and fees on deposit accounts		8,118,480		7,997,171
Trust department income		440,457		707,951
Other income (loss)		363,188		(793,134)
(-1-2-)		8,922,125		7,911,988

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### 21. Bank Only Financial Statements (continued)

# STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME FOR THE YEARS ENDED DECEMBER 31, 2017 AND 2016

	 2017	 2016
NONINTEREST EXPENSES Salaries and employee benefits Occupancy expenses Other operating expenses	\$ 16,770,806 2,528,712 12,607,599 31,907,117	\$ 17,277,518 2,517,902 12,724,885 32,520,305
INCOME BEFORE INCOME TAX EXPENSE	9,350,016	 5,145,284
Income tax expense  NET INCOME	 2,428,095 6,921,921	 949,122 4,196,162
OTHER COMPREHENSIVE INCOME (LOSS) Unrealized net holding gain (loss) on available-for-sale securities arising during the period, net of taxes of (\$49,924) and (\$1,330,328)	 (132,862) (132,862)	 (2,622,876) (2,622,876)
COMPREHENSIVE INCOME	\$ 6,789,059	\$ 1,573,286

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# 22. Parent Only Financial Statements

# BALANCE SHEETS FOR THE YEARS ENDED DECEMBER 31, 2017 AND 2016

# **ASSETS**

		2017		2016
Cash in subsidiary bank	\$	1,438,432	\$	53,086
Dividend receivable		1,445,961		855,336
Investment in subsidiary bank		91,522,242		73,640,486
Investment in JD Bank Insurance, LLC		96,809		138,771
Income taxes receivable		398,423		
Total assets	\$	94,901,867	\$	74,687,679
LIABILITIES AND STOCKHOLI	DERS'	<u>EQUITY</u>		
Dividend payable	\$	855,336	\$	855,336
Subordinate debentures		17,064,384		-
Accrued interest - subordinate debentures		492,188		-
Total liabilities		18,411,908		855,336
Common stock; \$6.25 par value; 3,072,000 shares authorized; 1,560,000 shares issued and outstanding				
at December 31, 2017 and 2016		9,719,725		9,719,725
Additional paid-in capital		3,598,000		3,598,000
Retained earnings		63,165,825		60,375,347
Accumulated other comprehensive income		6,409		139,271
		76,489,959		73,832,343
Total stockholders' equity		76,489,959	_	73,832,343
Total liabilities and stockholders' equity	\$	94,901,867	\$	74,687,679

# <u>JEFF DAVIS BANCSHARES, INC. AND SUBSIDIARIES</u> <u>JENNINGS, LOUISIANA</u>

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### 22. Parent Only Financial Statements (continued)

# STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME FOR THE YEARS ENDED DECEMBER 31, 2017 AND 2016

	2017		2016	
INCOME				
Dividends from subsidiary bank	\$	2,905,046	\$	3,421,344
Dividends from subsidiary insurance company		100,000		-
		3,005,046		3,421,344
<u>EXPENSES</u>		<u>.</u>		
Interest expense		1,142,076		-
Operating expenses		29,754		22,130
Taxes and other expenses		(405,949)		(6,724)
		765,881		15,406
INCOME BEFORE EQUITY IN UNDISTRIBUTED EARNINGS OF SUBSIDIARIES		2,239,165		3,405,938
Equity in undistributed earnings				
of subsidiaries and excess distribution of earnings		3,974,912		834,033
NET INCOME		6,214,077		4,239,971
OTHER COMPREHENSIVE INCOME (LOSS)				
Unrealized net holding gain (loss) on available-for-sale securities arising during the period, net of taxes of (\$49,924) and (\$1,330,328)				
		(132,862)		(2,622,876)
		(132,862)		(2,622,876)
COMPREHENSIVE INCOME	\$	6,081,215	\$	1,617,095

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

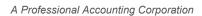
# 22. Parent Only Financial Statements (continued)

# STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2017 AND 2016

		2017		2016
CASH FLOWS FROM OPERATING ACTIVITIES				
Net income	\$	6,214,077	\$	4,239,971
Adjustments to reconcile net income to net cash	Ψ	0,211,077	Ψ	1,200,071
provided by operating activities:				
Amortization		46,138		-
Undistributed earnings of JD Prime		(58,037)		(59,215)
Undistributed earnings of Bank		(4,607,499)		(774,823)
Contribution to the Bank		(14,000,000)		-
Changes in accrued interest payable		492,188		-
Changes in income tax receivable		(398,423)		
Net cash (used in) provided by operating activities		(12,311,556)		3,405,933
CASH FLOWS FROM FINANCING ACTIVITIES				
Payment of dividends		(3,421,344)		(3,421,344)
Proceeds from issuance of subordinate debentures		17,500,000		_
Payment of debenture costs		(481,754)		-
Distribution from Subsidiary - JD Bank Ins.		100,000		
Net cash provided by (used in) financing activities		13,696,902		(3,421,344)
Increase (decrease) in cash in subsidiary bank		1,385,346		(15,411)
Cash in subsidiary bank - beginning of year		53,086		68,497
Cash in subsidiary bank - end of year	\$	1,438,432	\$	53,086

# **SUPPLEMENTAL INFORMATION**

JD BANK INSURANCE, LLC FINANCIAL STATEMENTS





### INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTAL INFORMATION

To the Stockholders and Board of Directors of Jeff Davis Bancshares, Inc. and Subsidiaries Jennings, Louisiana

Postletherale : Natherille

Our report on the audit of the consolidated financial statements of Jeff Davis Bancshares, Inc. and its Subsidiaries for the year ended December 31, 2017 and 2016 appears on pages 1 and 2. That audit was made for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The JD Bank Insurance, LLC financial statements, presented as supplementary information, are not a required part of the basic financial statements, but is supplementary information. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Baton Rouge, Louisiana

March 5, 2018

# SUPPLEMENTAL SCHEDULE JD BANK INSURANCE, LLC FINANCIAL STATEMENTS

# BALANCE SHEETS FOR THE YEARS ENDED DECEMBER 31, 2017 AND 2016

# **ASSETS**

	 2017	2016	
Cash in parent bank	\$ 115,165	\$	147,905
Furniture and equipment, net	8,877		13,201
Other assets	4,596		12,456
Total assets	\$ 128,638	\$	173,562
LIABILITIES AND STOCKHOL			
Deferred income taxes payable	\$ 1,306	\$	4,286
Other liabilities	 30,523		30,505
Total liabilities	 31,829		34,791
Stockholder's equity	685,000		685,000
Retained earnings	(588,191)		(546,229)
Total stockholder's equity	 96,809		138,771
Total liabilities and stockholder's equity	\$ 128,638	\$	173,562

# SUPPLEMENTAL SCHEDULE JD BANK INSURANCE, LLC FINANCIAL STATEMENTS

# STATEMENTS OF OPERATIONS FOR THE YEARS ENDED DECEMBER 31, 2017 AND 2016

	2	2017		2016	
<u>INCOME</u>					
Commissions earned	\$	102,062	\$	106,524	
Other income		81		137	
		102,143		106,661	
EXPENSES					
Insurance expenses		7,960		7,960	
Other operating expenses		36,146		39,486	
		44,106		47,446	
NET INCOME	\$	58,037	\$	59,215	

# SUPPLEMENTAL SCHEDULE JD BANK INSURANCE, LLC FINANCIAL STATEMENTS

# STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2017 AND 2016

	2017		2016	
CASH FLOWS FROM OPERATING ACTIVITIES	Φ.	50.02 <b>5</b>	Φ.	50.015
Net income	\$	58,037	\$	59,215
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation expense		4,325		5,165
Net change in operating assets and liabilities:				
Income taxes payable		(2,962)		(104,372)
Other assets and liabilities		7,860		7,755
Net cash provided by (used in) operating activities		67,260		(32,237)
CASH FLOWS FROM FINANCING ACTIVITIES				
Payment of dividends		(100,000)		-
Net cash used in financing activities		(100,000)		-
Decrease in cash in subsidiary bank		(32,740)		(32,237)
Cash in subsidiary bank - beginning of year		147,905		180,142
Cash in subsidiary bank - end of year	\$	115,165	\$	147,905

# **EXECUTIVE OFFICERS**

#### **BOYD R. BOUDREAUX**

President and Chief Executive Officer

#### **CARLY LEONARDS**

Senior Executive Vice President and Chief Banking Officer

### PAUL E. BRUMMETT, II

Executive Vice President and Chief Financial Officer

#### **BAVO GALL**

Executive Vice President and Chief Information Officer

### DORENE GOTHREAUX

Executive Vice President and Chief Operating Officer

### RAMONA LOUVIERE

Executive Vice President and Chief Risk Officer

#### **JUDY DUHON**

Senior Vice President and Chief Human Resources Officer

#### ELIZABETH PARKER

Senior Vice President and Chief Administrative Officer

#### **GEORGE SHAFER**

Senior Vice President and Attorney/Chief Compliance Officer

#### ANN BARILLEAUX

Vice President and Marketing Director

# **DIRECTORS**

# JEFF DAVIS BANCSHARES, INC. AND JD BANK

### DAN L. DONALD, JR.

Chairman Jeff Davis Bancshares, Inc. JD Bank

#### DAVID B. DONALD

Vice Chairman Jeff Davis Bancshares, Inc. JD Bank

#### SARA A. ROBERTS

Secretary Jeff Davis Bancshares, Inc. JD Bank

#### **BOYD R. BOUDREAUX**

President and Chief Executive Officer Jeff Davis Bancshares, Inc. JD Bank

G. VINCENT BAILEY

**CLARENCE A. BERKEN** 

DARYL V. BURCKEL

**ANDREW CORMIER** 

MILTON RAY CROCHET

**RAY HINES** 

THOMAS E. LEGER

VICTOR T. STELLY

TERRY J. TERREBONNE

